



ASK ABOUT
DESIGN
ONLY
OPTION

Image
GROUP.Ink™

2020 FOS CATALOG 800.693.4184

PROGRAM RESOURCES

FOS™ Brochures | Annual Reports | Direct Mail | Newsletters
Camp Brochures | Leaders Guides | Capital Campaign Materials

ADVERTISING SPECIALTY

Embroidered Wearables | Custom Headwear
Donor Recognition Gifts | Over 12,000 Advertising Items

WWW.IMAGEGROUPINK.COM

SCOUTING

We believe in **our**
youth and
their future



SCOUT ME IN™

Investment In
CHARACTER
SCOUTING™

WE ARE
**Scout
Strong**

★ ★ ★
2020 FRIENDS OF SCOUTING™

Welcome to your 2020 Fall FOS™ Catalog

It's fundraising time, yet again, and Image Group INK has some exciting new products to assist you with your fundraising this year. Our designs are fully customizable so you can achieve the right look for your local area. We are appreciative of our business association with the Boy Scouts of America over the past 16 years and look forward to serving your Scouting and commercial printing needs in the years to come. Experience the great service and quality that Image Group INK has to offer.

FOS™ BROCHURE: Instructions for a successful brochure

Here are some simple steps to ensure your project is a success and delivered on time. Once steps are completed and information collected, it will be forwarded to a designer to begin your proofing process.

Steps For Customizing your FOS™ Brochure:

Pick one:



Submit
information:



1. Choose a template from our catalog and note the item number.
2. Go panel by panel (left to right) and make changes to the copy that is needed for your brochure.
3. Submit all copy changes in the form of a **Microsoft Word** document or email with each section labeled by panels left to right.
(Please note: We DO NOT accept Publisher files)
4. Note any photo customizations in your **Microsoft Word** document or email.
5. If any photo customizations involve using local council photos, please submit them in high resolution j-peg, tiff, or PDF format.
6. Specific council logos or images such as council strips, etc., should be sent as high resolution j-peg, tif, PDF or eps format.
7. If you have several files to transfer, go to **www.ImageGroupINK.com** and click **Upload Files** in the right corner.

Check email
for proof:



REMEMBER:
If you need any
assurances feel free to
give us a call.



QUANTITY: _____ DELIVERY DEADLINE: _____

PERFORATED PLEDGE CARD: YES or NO



Boy Scouts of America®, Boy Scout™, Boy Scouting™, the Universal Emblem, Bear Cub Scout™ Insignia, Cub Scouts®, Cub Scout™, Cub Scouting™, Three Amigo's, Eagle Scout™ Insignia, First Class™ Insignia, Life Scout™ Insignia, Race to Cub Scouting™ Logo, Scout™, Scouting®, Second Class Insignia, Star Scout™ Insignia, Tenderfoot® Insignia, Tiger Cub® Insignia, Webelos Scout® Insignia, Wolf Cub Scout™ Insignia, and Venturing® are either registered trademarks or trademarks of the Boy Scouts of America in the United States and/or other countries. Produced under license to Image Group of Orangeburg, Inc. All rights reserved.

DESIGN PROCESS: We allow 5 rounds of proofing changes. If exceeded, an art charge is incurred at the rate of \$40/hr.

DELIVERY DATE: All jobs that are completed and signed-off as "OK to print" will go into production and will be prepared to ship within 10 working days. Shipping times vary based on your state. Please allow 2-5 days for shipping. **Until we have a firm quantity, we cannot set a deadline for your delivery date.**

Please submit the information above and all artwork to your sales representative. A designer will send your first proof within 48 hours. Thank you for your order. We look forward to working with you.

**FOR MORE INFORMATION,
CALL 800-693-4184
E: sales@imagegroupink.com**

BROCHURES

Popular Designs!
8.5" X 11"

NEW
Self Mailing
Brochure

Item # FOS 188

Fits in
No. 9
envelope



NEW
Item # FOS 192

Item # FOS 191

Item # FOS 189

Item # FOS 190



Custom Sizes!
25.5" X 5.5"
TRI-FOLD BROCHURE

LET US ASSIST
YOU THIS
FUNDRAISING
SEASON

800.693.4184

Item # FOS 186

I want to be a Friend of Scouting
☐ Business Gift ☐ Personal Gift

ABOUT YOU:
Name _____
Spouse Name _____
Scout(s) Name (if applicable) _____
Business Name (if applicable) _____
Address _____
City, State, Zip _____
Phone _____
E-Mail _____
District _____
Pack / Troop / Crew # _____

2019 GIFT:
I wish to contribute:
☐ \$200 (Cash) ☐ \$500 (Art Print)
☐ \$365 (Day at Camp) ☐ \$1,000 (Framed Art Print)
☐ Other \$ _____

PAYMENT OPTIONS:
☐ Check # _____ ☐ Check amount \$ _____
☐ Cash Amount \$ _____
☐ By Credit/Debit Card _____
Card# _____ / _____
Exp. Date _____
Signature _____
☐ Electronic Transfer (See Treasurer)

FOR MATCHING GIFTS:
DOUBLE YOUR DONATION:
www.doubledonation.com/?scoutmatch
Click on Guidelines for more information

My Employer: _____
is a matching gift company
My Spouse's Employer: _____
is a matching gift company

TIME OF PAYMENT: Please check one
☐ Immediately ☐ One Payment (preferred month)
☐ Monthly through Nov. ☐ Other _____

MAIL TO: HAWKEYE AREA COUNCIL, BSA
660 32nd Avenue SW • Cedar Rapids, IA 52404
(319) 862-0541 • www.hawkeyebsa.org

2020 Friends of Scouting

THE VALUES OF SCOUTING ARE ENCOMPASSED BY THE SCOUT OATH AND LAW

Scout Oath
On my honor I will do my best to do my duty to God and my country and to obey the Scout Law, to help other people at all times, to keep myself physically strong, mentally awake, and morally straight.

Scout Law
A Scout is:
Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean, Reverent.

Council Name, BSA
Meeting Address
Phone, Website

2020 Friends of Scouting

Council Name, BSA

YOUR INVESTMENT IN CHARACTER

STRONG PERSONAL VALUES
Scouting is a strong code of ethics and character that helps young people make the right choices to make their lives better at all times.

SELF WORTH AND USEFULNESS
Scouting provides youth with a sense of importance as individuals. Scouts grow in self-reliance and become leaders as they complete their challenges and achieve in work and learn new skills.

STRONG RELATIONSHIPS
Scouting provides youth with positive relationships and builds lasting friendships. Scouts and their leaders, Scouts and leaders, and Scouts and leaders through the Scouting program.

SOCIAL SKILLS
The Boy Scouts spend with adults and peers helps them develop essential social skills and become leaders through the Scouting program.

LET GOALS
Scouting provides youth with the opportunity to reach beyond what they already know. Scouting has helped them learn how to set goals for themselves.

Scouting creates a real desire to achieve by reaching opportunities for youth to experience new and exciting adventures.

WHAT YOU CAN DO TO HELP
Currently, the cost of delivering Scouting to nearly 4,000 youth in our Council is \$75 per youth. Scouting is a cost-effective, youth development program that allows the whole family to participate.

HOW WE ARE FUNDED

Category	Percentage
Management & General	3.07%
Program Services	90.37%
Fundraising	6.62%

HOW WE INVEST

Category	Percentage
Activity Expense	5.34%
Product Sales	5.53%
Travel	0.30%
Food	7.61%
Program & Customer Service	12.52%

PROGRAMS & MEMBERSHIP

CUB SCOUTS | # youth
Cub Scouts is a fun and exciting program for young men and women ages 10 through 20. With the support of parents and the community, Scouts develop social and leadership skills while getting to know the experience of a Scout leader.

SCOUTS BSA | # youth
Scouting is a program for young men and women ages 18 through 20 designed to help them grow into responsible and caring adults through educational, experiential, and high-adventure experiences.

EXPLORING | # youth
Exploring is a fun and exciting program for young men and women ages 18 through 20. With the support of parents and the community, Scouts develop social and leadership skills while getting to know the experience of a Scout leader.

LEARNING FOR LIFE | # youth
Learning for Life is a co-curricular, classroom-based program for young men and women ages 18 through 20. With the support of parents and the community, Scouts develop social and leadership skills while getting to know the experience of a Scout leader.

STEM SCOUTS | # youth
STEM Scouts is a fun and exciting program designed to encourage young people to discover the fascinating world of science, technology, engineering, and math. The STEM Scouts program provides experiential STEM activities for boys and girls grades 5 through 10.

Scouting Works, Scouting Matters, Scouting Lasts... A Lifetime

Item # FOS 187

I want to be a Friend of Scouting
☐ Business Gift ☐ Personal Gift

ABOUT YOU:
Name _____
Spouse Name _____
Scout(s) Name (if applicable) _____
Business Name (if applicable) _____
Address _____
City, State, Zip _____
Phone _____
E-Mail _____
District _____
Pack / Troop / Crew # _____

2019 GIFT:
I wish to contribute:
☐ \$200 (Cash) ☐ \$500 (Art Print) ☐ \$365 (Day at Camp) ☐ \$1,000 (Framed Art Print) ☐ Other \$ _____

PAYMENT OPTIONS: Please make checks payable to Council Name
☐ Check # _____ ☐ Check amount \$ _____
☐ Cash Amount \$ _____
☐ By Credit/Debit Card _____
Card# _____ / _____
Exp. Date _____
Signature _____

TIME OF PAYMENT:
Please check one
☐ Immediately ☐ One Payment (preferred month)
☐ Monthly through Nov. ☐ Other _____

FOR MATCHING GIFTS:
DOUBLE YOUR DONATION:
www.doubledonation.com/?scoutmatch
Click on Guidelines for more information

My Employer: _____
is a matching gift company
My Spouse's Employer: _____
is a matching gift company

PLEASE INVEST IN TODAY'S YOUTH WITH A TAX-DEDUCTIBLE CONTRIBUTION.

BE A PART OF SCOUTING

THE VALUES OF SCOUTING ARE ENCOMPASSED BY THE SCOUT OATH AND LAW

SCOUT OATH
On my honor I will do my best to do my duty to God and my country and to obey the Scout Law, to help other people at all times, to keep myself physically strong, mentally awake, and morally straight.

SCOUT LAW
A Scout is:
Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean, and Reverent.

OUR COUNCIL SUPPORTS:
CUB SCOUTS: # youth
SCOUTS BSA: # youth
VENTURING: # youth
EXPLORING: # youth

FOR MORE INFORMATION:
WEBSITE

2020

INVEST IN SCOUTING
BECOME A FRIEND OF SCOUTING

SCOUT ME IN

COUNCIL NAME, BSA
660 32nd Avenue SW, Cedar Rapids, IA 52404
(319) 862-0541 • www.yourwebsite.org

COVER

WE NEED YOUR SUPPORT!
YOUR 2020 FRIENDS OF SCOUTING CONTRIBUTION SUPPORTS:

- CAMP PROPERTIES: Maintain your camp property, to keep them exceeding BSA Quality Standards
- SERVICE CENTERS: Offices and maintenance for your service centers
- COMMUNICATION: Meeting, video resources, and information technology
- CAMP EQUIPMENT: Program supplies
- TRAINING: Opportunities for men, 6,541 adults and 15,262 youth
- RECORD KEEPING: Advancements and processing Eagle Scout applications
- RECOGNITIONS: For youth and adults who attend trainings and events
- PROGRAM & SUPPORT SERVICES: Summer services and district staff providing assistance with registration, recruitment, training, and so much more
- INSURANCE: To protect our volunteers, property and help deliver the risk and maintain the fun!

SCOUTS LEARN THE BEST PART OF SUCCESS IS THE JOURNEY.

HOW WE ARE FUNDED

Category	Percentage
United Way	1.1%
Friends of Scouting	29.9%
Scout Shops & Other Revenue	5.9%
Special Events	6.7%
Popcorn Sales	20.2%
Activities & Training	11.5%

HOW WE INVEST

Category	Percentage
Management	7.5%
Program & Customer Service	86%
Fundraising	6.5%
Camping	20.7%

CHARACTER

DOES SCOUTING WORK?
Scouting was put to the test over the course of 3 years when Tufts University worked with the Boy Scouts to measure character attributes of both Scouts and non-Scouts. Funded by the John Templeton Foundation, nearly 1,800 Cub Scouts and nearly 400 non-Scouts under age 12 were measured using both interviews and survey data. The differences were striking in several areas:

2,000+
Scouts and non-Scouts aged 6-12 were measured in 6 key areas:

CHANGE IN CHARACTER
during the course of 3 years

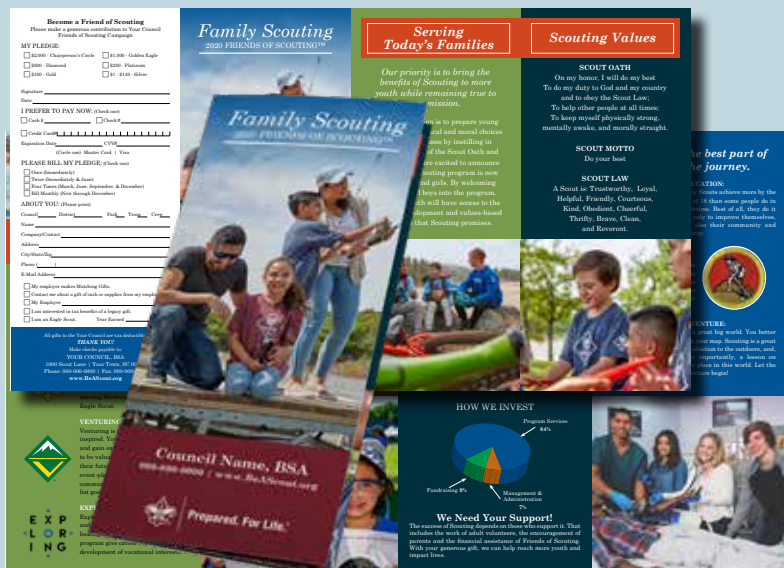
SCOUTING WORKS!

Standard Sizes!

9 X 12 AND 9 X 16

BROCHURE

Item # FOS 182



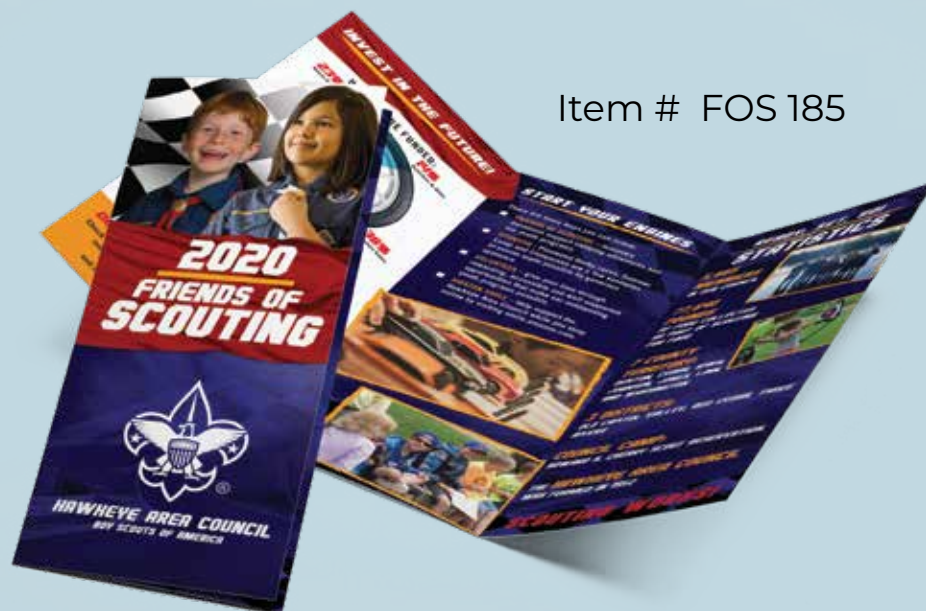
Item # FOS 183



Item # FOS 184



Item # FOS 185



Item # FOS 171

2017 FRIENDS OF SCOUTING

Prepared. For Life.
I want to be a friend of Scouting

☐ Business Gift ☐ Personal Gift

Name: _____

Address: _____

City, State, Zip: _____

Phone: _____

E-Mail: _____

District: _____

Pack / Troop / Crew # _____

FOR MATCHING GIFTS:
www.doublethedonation.com/hacmatch

My Employer _____
is a matching gift company

My Spouse's Employer _____
is a matching gift company

Address: _____

City, State, Zip: _____

2017 GIFT
I wish to contribute:
☐ \$100 (Support a Scout (gash)) ☐ \$500 (Net Profit)
☐ \$350 (Net) ☐ \$1,200 (Framed Art Print)
☐ Other \$: _____

PAYMENT OPTIONS
☐ Check # _____ ☐ Check amount \$ _____
☐ Cash Amount \$ _____ ☐ Please make checks payable to Hawkeye Area Council
☐ By Credit/Debit Card: _____
Card # _____ / _____
Exp. Date _____ / _____
Signature _____
☐ Electronic Transfer (See Presenter)

TIME OF PAYMENT Please check one
☐ Immediately ☐ One Payment (preferred month)
☐ Monthly through Nov. ☐ Other _____

MAIL TO: HAWKEYE AREA COUNCIL, BSA
600 32nd Avenue SW • Cedar Rapids, IA 52404
(319) 862-0541 • www.hawkeyebsa.org

HAWKEYE AREA COUNCIL

SCOUTING: A Blueprint for SUCCESS

2017 Friends of Scouting™

"THE SPECS"

FULL NAME	Nathan Lee Butler
PACKS	200 & 201
EDUCATION	University of Iowa
HIGH SCHOOL	Highland High School
BSA RANK	Life Scout
UNIT	Troop 220
OTHER ACTIVITIES	Band, Choir, Cross Country and Track

Thank You!
Thank you to all donors, volunteers, parents, community partners and leaders. We are looking forward to another year of great achievements in the Hawkeye Area Council, and are committed to reaching even more youth through the Scouting program.

TODD HENDRICKS
Council President

STEVE SERROT
Council Commissioner

SARAH DAWSON
Scout Executive/CEO

BOY SCOUTS OF AMERICA

HAWKEYE AREA COUNCIL, BSA
600 32nd Avenue SW • Cedar Rapids, IA 52404
(319) 862-0541 • www.hawkeyebsa.org

Standard Sizes!

9 X 12 AND 9 X 16

BROCHURE

Item # FOS 172

SCOUTING BUILDS LEADERS

DOES SCOUTING WORK?

Scouting was put to the test over the course of three years, when a research team from Tufts University worked with the Boy Scouts of America to measure the character attributes of both Scouts and non-Scouts. The project surveyed nearly 1,800 Cub Scouts and nearly 400 non-Scouts. See the results below.

2,000+
Scouts and non-Scouts aged 6-12 from across the Philadelphia area were measured in 6 key areas:

CHANGE IN CHARACTER
during the course of the 3-year study:

THE TUFTS STUDY REVEALED...
Scouts are more likely to embrace positive social values than non-Scouts.

Double Your Gift to Scouting

Does your company have a matching gift program? You can double your support to Scouting by simply filling out the necessary forms from our Human Resources Department. Check out our list below for some of the companies in our area that have a matching program.

MATCHING GIFTS

***Companies that offer Matching Gifts**

AAA Northeast	Embrace Home Loans, Inc.	Scoutco
Amica	Entergy	Sherman Williams
AIG	Fidelity Investments	Stanley Fastening Systems LP
AT&T	FM Global	State Farm
AXA Advisors LLC	General Electric	State Street Bank
Alexion	Gilbane Inc.	Sun Life
Pharmaceutical	Halsco	Swarovski
American Express	Home Depot	Tenneco
Bank of America	HIT	UPS Financial Services
BankNewport	John Hancock	Vantage Housing Corporation
Bogen	Johnson & Johnson	Bovell Inc.
CA Technologies	Kohler	Vermont
Charles Schwab	Merrill Lynch	Walmart
Citigroup	Microsoft	Waters Corporation
Citizens Bank	Norfolk EFD	XL America
Covidian PLC	Opportunity	
Crescent Point	Raytheon	
CVS Health		
Delta Dental		

***Check with your HR department if your company is not listed to see if they have a matching gift program**

Narragansett Council Impact

The Narragansett Council serves communities in southeastern New England, including all of Rhode Island, parts of Connecticut and southeastern Massachusetts. Our mission is to prepare young people to make ethical and moral choices throughout their lives by instilling in them the values of the Scout Oath and Law.

13,255
youth members involved in Scouting programs

234,208
pounds of food were collected by our Scouts as part of our annual Scouting For Food drive.

10,030
Scouts attended camp in our Council last year

4,021
trained adult volunteers served as leaders

326
Scouts earned the rank of Eagle Scouts last year

43,731
hours of community service were donated through our Eagle Scout service projects

7.69
hours per Scout were given back to the community in various other services projects

BUILD THE FUTURE

BOY SCOUTS OF AMERICA
NARRAGANSETT COUNCIL

FRIENDS OF SCOUTING™

INVEST IN THE FUTURE!

YOUR 2016 INVESTMENT:

- Over 3,000 young men, Cub Scouts and Boy Scouts, experienced summer resident camp programs at Howard H. Cherry Scout Reservation.
- In October 1,200, Scouts and Scouters participated in the 86th anniversary of Howard H. Cherry Scout Reservation.
- Scouting For Food collected 75,441 pounds of food for families in need that were delivered to families throughout the communities we serve.
- 97 Scouts achieved the rank of Eagle Scout. In total, these Eagle Scout projects represented over 13,000 community service hours valued at \$299,910.

HOW WE ARE FUNDED:



HOW WE INVEST:



DOUBLE YOUR GIFT'S IMPACT

Check with your employer to see if your company matches gifts of money or volunteer time.

www.doublethedonation.com/hacmatch

SCOUTING BUILDS LEADERS

ONE EXPERIENCE AT A TIME.

BUILDING FOR THE FUTURE

A SOLID FOUNDATION

"Every day, and in every community in America, Scouting is changing the lives of boys and young men, teaching them skills and leadership, helping them build character and integrity. Every day, in every community, Scouting makes those communities a better place to live. We have been doing this for 105 years, and I'm confident we will do so for another 105 as long as we stand together, united in our singular mission to save American youth." - National President Dr. Robert M. Gates.

ARCHITECTS FOR YOUTH

Hawkeye Area Council serves more than 5,600 boys and girls, ages 6 through 20 in 7 counties Iowa. The council's membership represents all racial, ethnic, religious, physical, mental abilities, educational, and socioeconomic backgrounds. We are led by more than 2,100 caring volunteers from 154 Community Organizations and public groups. The Hawkeye Area Council operates a council service center in Cedar Rapids, Iowa. It also operates the Howard H. Cherry Scout Scout Reservation in Central City, Iowa for Scouts and their families.

WHAT YOUR HELP CAN DO

It costs \$195 per year (just \$16.25 per month-\$36 per day) to provide services to a youth in Scouting. Please consider supporting one or more youth. Gifts of any amount, including stocks and assets are welcome. They all add up to building stronger Scouting programs in our community.

Prepared. For Life.®

SCOUTING BUILDS LEADERS

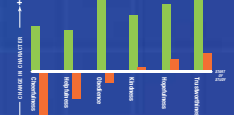
DOES SCOUTING WORK?

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CHANGE IN CHARACTER

during the course of the 3-year study:



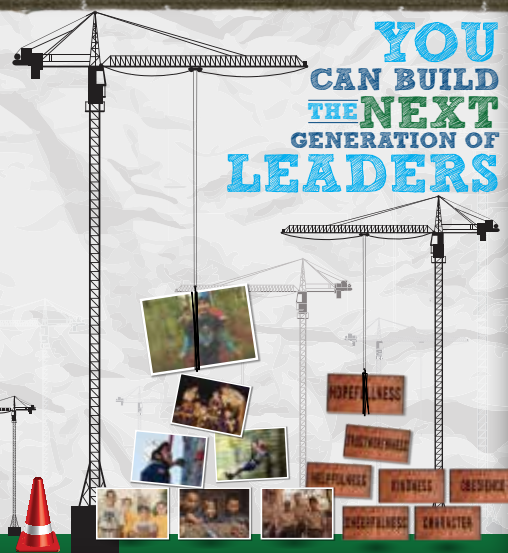
With fun and discovery at every turn, Scouting makes the most of right now. But what's more, it builds positive character and provides young people a foundation they can stand on to embrace opportunity, overcome obstacles, and make new discoveries.

SCOUTING WORKS.



How Your Gift Builds the Foundation

The support that you might not be aware of are: staff support, supplies, recruiting materials, training, insurance, camp maintenance, and much more. The Narragansett Council works with local foundations and corporations to support Scouting, in addition to our popcorn sale, fundraising events and Friends of Scouting.



About you: (please print)

Name: _____
Address: _____
City/State/Zip: _____
Phone: _____
Email: _____
Service Area: SE / NE / SW / NW / 1910
Unit and community: _____
(i.e. Troop 1/Providence)

☐ My company does matching gifts
My Company: _____

SUPPORT A SCOUT FOR A YEAR!

☐ \$68 Support for one year ☐ \$412 Support for one year
☐ \$103 Support for one year ☐ \$1,030 Support for one year
☐ \$206 Support for one year ☐ \$2,060 Support for one year
☐ Other \$: _____

BILL ME: (Please complete payment by 12/31)

☐ One Time/monthly ☐ Quarterly ☐ Monthly
Signature: _____
Date: _____

I prefer to Pay Now:

☐ Cash ☐ Check # _____
☐ Credit Card Card # _____
Expiration Date: _____ CVV: _____
Under one! Mastercard Visa Discover AMEX

BECOME AN ANCHOR DONOR!

By making a recurring monthly donation you'll be helping Scouts for years to come. Join today!

☐ \$12/month ☐ \$15/month ☐ \$20/month
☐ Other amount/month _____

*This is a recurring gift and will continue until you request otherwise.

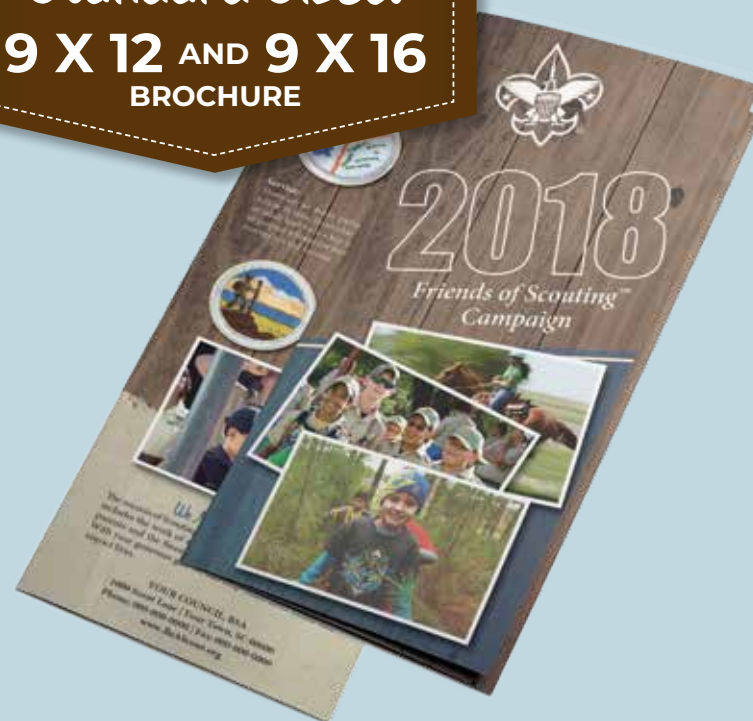
Please make check payable to Narragansett Council, BSA
PO Box 14777 • East Providence, RI 02914-0777
401-353-8700 • 401-402-7000 • www.narragansettbsa.org

BROCHURES

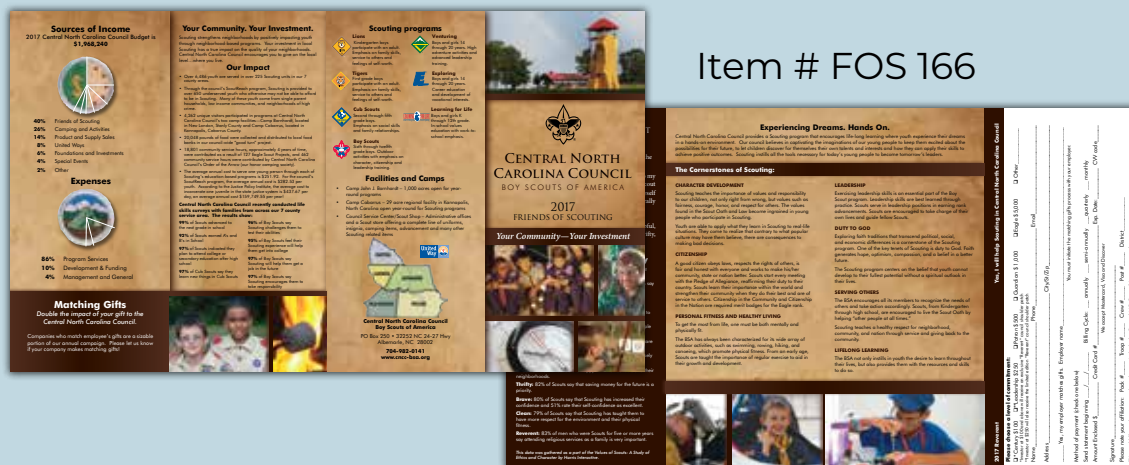


Item # FOS 165

Standard Sizes!
9 X 12 AND 9 X 16
BROCHURE



Item # FOS 166



Pricing Chart for Custom Brochures

6 Panel Brochure: Full Color 12" x 9" Brochure on 100# Matte, Folded to 4"x9"

2.5M	5M	10M	15M	20M
0.56 ea.	0.33 ea.	0.21 ea.	0.18 ea.	0.15 ea.

M = Thousand

8 Panel Brochure: Full Color 16" x 9" Brochure on 100# Matte, Folded to 4"x9"

2.5M	5M	10M	15M	20M
0.59 ea.	0.37 ea.	0.25 ea.	0.21 ea.	0.18 ea.

M = Thousand

PERFORATED LINE for Pledge cards - \$100 • Photos, text, pie charts, and pledge cards can be customized to fit your needs.
Art charges may apply. Production time is 10 business days after proof approval. Please allow time for shipping.


Standard Sizes! 9 X 12 AND 9 X 16 BROCHURE

LET US ASSIST
YOU THIS
FUNDRAISING
SEASON

800.693.4184

Item # FOS 167





to here...

Every year over 100 Scouts earn the rank of Eagle Scout in the Great Alaska Council. That's more than 100 projects each year with **over 100,000 hours** of community service, **2,100 merit badges**, **12,000 nights** of camping and 50 years serving in leadership positions, all supported by **\$2,000,000** in operating expenses annually.

Help Make Scouting Go, Give Today
GACFOS.org

COUNCIL BUDGET SUMMARY

Special Events, Foundations, Other Direct 4.8%
Scout Store 4.6%
Friends of Scouting 13.6%
Investment 17.4%
Fundraising 5.7%
Management 6.2%

EXPENSES

Program 88.1%

INCOME

Indirect Support 2.9%
Other Direct 4.8%
Scout Store 4.6%
Friends of Scouting 13.6%
Investment 17.4%
Fundraising 5.7%
Management 6.2%

Help us take him from here...

Great Alaska Council
P.O. Box 210428
Anchorage, AK 99521
Office (907) 337-5547
Toll Free (800) 478-9549
ScoutingAlaska.org
Serving over 10,000 young men and women across Alaska
2,000 plus Boy Scouts
100 plus Venturing Crews
600 plus Explorers Crews
4,000 plus training for Life Skills

Item # FOS 168

*the way he will
time of values.*

Help us take him from here...

RECOGNITION

Patrols and Troops who reach their Friends of Scouting goal by March 1, 2017 earn free tent camping at our camps and a 15% discount on 2017 Summer Camp Fees, which is a \$30 to \$40 savings per Scout!

\$125 SUPPORT A SCOUT
2017 Friends of Scouting Council Patch

\$500 SUPPORT A PATROL
Great Alaska Council Camping Mug

\$1,200 ANNUAL GIFT
Great Alaska Council Mountaineers Club Coin

MATCHING GIFTS
These companies and foundations will match your contribution

ADP Inc.
Astra
McDonald Douglas
AIG
Microsoft
Morgan Stanley
AT&T
Mutual of America
Bank of America
Beryl Oil & Gas LP
Office Depot
Papaco
Paxco Inc.
Progressive
Charles Schwab
Citicorp
Clorox
ConocoPhillips
Emmet & Young
GE Foundation
Gelco
Home Depot
John Hancock

Companies who will match your time with money
AT&T Wireless
Crispin-Volunteer Incentive Program
ConocoPhillips, ExxonMobil, Shell

Help Make Scouting Go, Give Today
GACFOS.org

*the way he will
time of values.*

Help us take him from here...

RECOGNITION

Patrols and Troops who reach their Friends of Scouting goal by March 1, 2017 earn free tent camping at our camps and a 15% discount on 2017 Summer Camp Fees, which is a \$30 to \$40 savings per Scout!

\$125 SUPPORT A SCOUT
2017 Friends of Scouting Council Patch

\$500 SUPPORT A PATROL
Great Alaska Council Camping Mug

\$1,200 ANNUAL GIFT
Great Alaska Council Mountaineers Club Coin

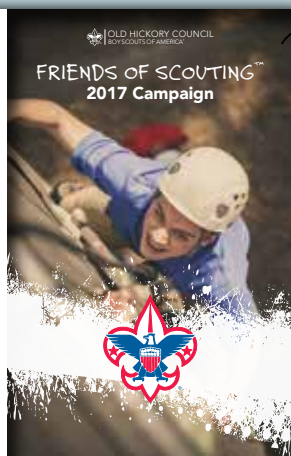
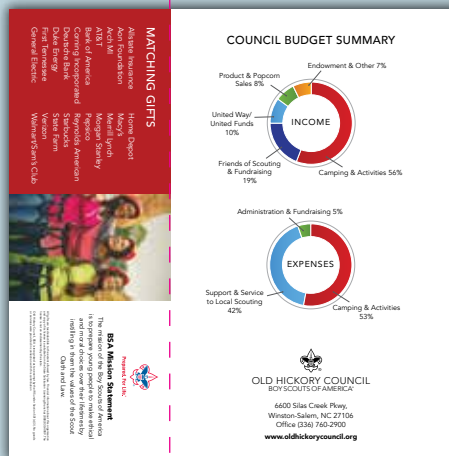
MATCHING GIFTS
These companies and foundations will match your contribution

ADP Inc.
Astra
McDonald Douglas
AIG
Microsoft
Morgan Stanley
AT&T
Mutual of America
Bank of America
Beryl Oil & Gas LP
Office Depot
Papaco
Paxco Inc.
Progressive
Charles Schwab
Citicorp
Clorox
ConocoPhillips
Emmet & Young
GE Foundation
Gelco
Home Depot
John Hancock

Companies who will match your time with money
AT&T Wireless
Crispin-Volunteer Incentive Program
ConocoPhillips, ExxonMobil, Shell

Help Make Scouting Go, Give Today
GACFOS.org

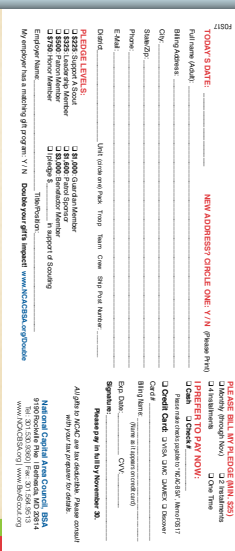
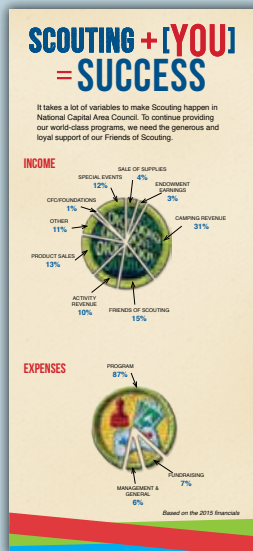
BROCHURES



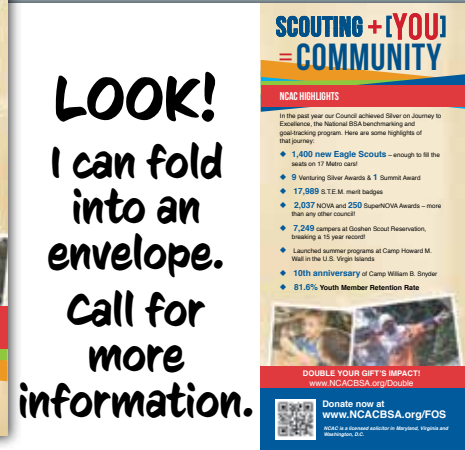
Item # FOS 169



Perf line



Item # FOS 170



Like a design but only need it in 9 x 9 or 4 x 9?
We can adjust any design to fit your councils needs. Call for quotes on the size you prefer.



Ask about 8.5 x 14 or 8.5 x 11!



Pricing Chart for Custom Brochures

6 Panel Brochure: Full Color 12" x 9" Brochure on 100# Matte, Folded to 4" x 9"

2.5M	5M	10M	15M	20M
0.56 ea.	0.33 ea.	0.21 ea.	0.18 ea.	0.15 ea.

M = Thousand

8 Panel Brochure: Full Color 16" x 9" Brochure on 100# Matte, Folded to 4" x 9"

2.5M	5M	10M	15M	20M
0.59 ea.	0.37 ea.	0.25 ea.	0.21 ea.	0.18 ea.

M = Thousand

PERFORATED LINE for Pledge cards - \$100 • Photos, text, and pledge cards can be customized to fit your needs. Art charges may apply. Production time is 10 business days after proof approval. Please allow time for shipping.

CAPITOL CAMPAIGN

Tuft Study
4 x 9 folder

Please make a copy of this for your records.

YES...I WANT TO HELP BUILD ADVENTURE FOR OUR SCOUTS!

Name _____

Address _____

City/State/Zip _____

Phone _____

E-mail _____

Please make your checks payable to:
North Florida Council, Boy Scouts of America
521 Edgewood Avenue S. Jacksonville, FL 32205
Please call Gary Stasio at 904.265.3817 for further details.

PAYMENT:

☐ Entire amount now

☐ Schedule my payments as follows:

Number of Years: ☐ 1 year ☐ 2 years ☐ 3 years
First payment: _____ (month/year)

Frequency: ☐ annually ☐ quarterly ☐ monthly

☐ Cash ☐ Check # _____

☐ Credit Card: ☐ Visa ☐ MC ☐ AMEX ☐ Discover

Signature _____

Card # _____

Mark your trail in North Florida Scouting history. What a great way to commemorate your favorite Scouting experience!

- Congratulate an Eagle Scout
- Thank a Leader
- Capture a Family memory
- Show your Wood Badge spirit
- Order of the Arrow Fellowship

**CAMP SHANDS AQUATICS CENTER
BADEN POWELL SCOUT RESERVATION**

This is one "trace" that is okay to leave. Order your paver now!

**Please write legibly. Spaces, commas, hyphens, periods, etc. count as characters. Please allow up to 3 months for paver to be produced and set.*

BUILD ADVENTURE FOR OUR YOUTH

ORDER FORM

Paver 4 in x 8 in

\$250

Paver 8 in x 8 in

\$500

Paver 8 in x 8 in with image option

\$1,000

Complete only if not ordered

Please make a copy of this for your records

"The Boy Scouts of America remains one of the **best character-building and leadership development organizations** in the world. The values Scouts learn as young men and women - **integrity, selflessness and self-reliance** - are fundamental to a strong, healthy society..."

"We mass-produce leaders..."

Randell Stephenson
AT&T Chairman and CEO
National President, Boy Scouts of America

**Boy Scouts of America
Patriots' Path Council**
1 Saddle Road, Cedar Knolls, NJ 07927
(973) 765-9322 / www.ppcbsa.org

SCOUTING

BUILDS

SINCE 1910

POSITIVE CHARACTER

**BOY SCOUTS OF AMERICA
PATRIOTS' PATH COUNCIL**

INVESTMENT REPORT

**INVESTMENTS
PAST AND FUTURE**

The Longhorn Council provides programs and facilities for Scouting units to utilize as part of the Scouting experience. From full service Boy Scout Summer Camps, to specialized High Adventure, to a unique Activity Center serving Cub Scouts and Boy Scouts, the Longhorn Council continues annually to invest significant dollars in long term development. The annual maintenance of facilities and the replacement of program equipment runs in the hundreds of thousands of dollars. The Council invests dollars in future development after annual operating costs are met. Your gift to the Friends of Scouting Campaign helps to provide for the present and the future. Some of the investments made within the last three years are shown; likewise, some of the future plans for the next three years are below.

LATRINE PROJECT: We've completed the Latrine Project to upgrade with new latrines and private showers in every campsite. **Total cost \$1,200,000.**

STEM: STEM (science, technology, engineering and math) programs are readily available throughout Scouting. Whether robotics at summer camps, the News Award, or the many Cub Scout STEM programs at the Longhorn Activity Center. **Total Costs \$1,750,000** purchase and development and \$110,000 annual operational costs.

Longhorn Council, Boy Scouts of America
850 Cannon Drive | P.O. Box 54199
Hurst, Texas 76054-3191
P 817-231-8507 | F 817-231-8600

Prepared. For Life.

Longhorn Council
Boy Scouts of America
Serving North and Central Texas Scouting units with programs and facilities

SHOWER HOUSES: Hot showers and flushing toilets is a BIG topic at camp. Beyond increasing the availability and privacy of showers with the installation of two showers at each campsite, we want to build more modern shower houses at each camp facility, like the one currently operating at Worth Ranch. These facilities offer toilet, dressing areas, and showers that are completely private regardless of gender or age. **The Master Camp Plan calls for building three at each summer camp for a total of eight more modern shower and toilet facilities.**

NEW BUILDINGS: The Longhorn Scout Service Centers open administrative duties, District and trainings on evenings and weekends. The Waco Service Center is being renovated and fund raising is beginning. At Worth Ranch will be renovated to complete the Dario Lorenzetti Memorial the Worth Ranch Health and in the off season, the Campmasters quarters.

MAINTENANCE EXPENSES: With facilities comprising as many buildings and outdoor structures as the Longhorn Council, the annual maintenance expenses ran \$323,795 in 2016.

PLAN TO BRING ELECTRICITY TO THE CAMPSITES: The Master Camp Plan calls for bringing electricity to each campsite and program shelters to allow leaders and youth to utilize electronic learning tools. This will also give volunteer leaders the ability to stay connected to their work while away serving their Scouting Unit.

Item # FOS 173

Item # FOS 174

DOES SCOUTING WORK? Scouting works and not just for Cub Scouts. Both areas...

With fun and discovery at every turn, Scouting makes the most of right now. But what's more, it builds positive character and provides young people a foundation they can stand on to embrace opportunity, overcome obstacles, and make new discoveries.

SCOUTING WORKS.

Every week, millions of Scouts raise their hands and make a promise. It's not a pledge to an organization. It's a lifelong commitment to themselves, their families, and the community they share.

EXPENSES

Program 78.1%
Administration 12.4%
Fundraising 9.5%

INCOME

Fundraising/Other 20%
Camp Program 26%
Activities 4%
Friends of Scouting 11%
Miscellaneous 6%
Product Sales 22%
United Way Funds 11%

MAKE YOUR PLEDGE TODAY FOR TOMORROW'S LEADERS.
Please make a generous contribution to Rainbow Council's Friends of Scouting™ campaign.

CAMPAIGN (Please check one)
☐ Board ☐ Family ☐ Community ☐ District
☐ Pack # ☐ Troop # ☐ Crew # ☐ Team #

Name _____
Company/Employer _____
Address _____
City/State/Zip _____
Phone _____
Email _____
Signature _____ Date _____

MY PLEDGE
☐ \$140 Supports one Scout
☐ \$280 Supports two Scouts
☐ \$560 Supports four Scouts
☐ \$1,120 Supports a Patrol
☐ Other \$ _____

Make your pledge online at rainbowcouncil.org/support-scouting
For more information on the study <http://www.tuftsstudy.com>

PLEASE BILL MY PLEDGE (Please check one)
☐ Automatically
☐ Immediately
☐ Monthly (through Dec)
☐ Quarterly (4 times through Dec)

I PREFER TO PAY NOW BY (Please check one)
☐ Cash \$ _____
☐ Check # _____
☐ Visa ☐ MasterCard ☐ Discover

Card # _____
Expires _____ CVV _____
☐ I am an Eagle Scout ☐ I would like to volunteer.

All gifts are tax deductible.
THANK YOU!
Please detach and send with your donation to:
Boy Scouts of America, Rainbow Council
2600 North Westlakes Road, Morris, IL 60450

Prepared. For Life.

Every week, millions of Scouts raise their hands and make a promise. It's not a pledge to an organization. It's a lifelong commitment to themselves, their families, and the community they share. Your financial investment, your time, and talents to help deliver this program to our youth are among the greatest gifts you can make. **Take a moment to invest in the leaders of tomorrow.**

Please consider being a Lifelong Donor by checking the box to have your gift renewed automatically each year.

United Way

Southeast Louisiana Council
4200 South I-10 Service Road West, Suite 101
Metairie, LA 70003
Ph: 504-889-0388 Fax: 504-889-1162
www.bsa-selacouncil.org
Southeast Louisiana Council is a 501 (c) 3 non-profit organization

FRIENDS OF SCOUTING
I appreciate what Scouting is doing and want to support Scouting in my community.

Print _____
Name _____
Address _____
City, State, Zip _____
Phone _____
Email _____
Unit _____

Signature _____

PLEDGE AMOUNT
☐ \$100 Supporter ☐ \$2,500 1st Class Sponsor
☐ \$150 On My Honor Supporter ☐ \$5,000 Star Sponsor
☐ \$250 Support One Scout One Year ☐ \$10,000 Life Sponsor
☐ \$500 Scout Supporter ☐ \$25,000 Eagle Sponsor
☐ \$1,000 Tenderfoot Sponsor ☐ Other _____

PAYMENT PREFERENCE
☐ Full Contribution attached
☐ I would like my gift to be automatically renewed each year
Bill Me: Date _____
☐ Immediately ☐ Quarterly
☐ Semi-Annually ☐ Monthly

PAYMENT METHOD
☐ Cash \$ _____
☐ Check # _____ Amount \$ _____
☐ Credit Card \$ _____
Card # _____
Expiration Date _____ Visa ☐ MC ☐

☐ My Employer makes matching gifts
Employer: _____

Please Return To:
Southeast Louisiana Council
PO Box 1146, Metairie, LA 70004
504-889-0388 | www.bsa-selacouncil.org

2,000+ Scouts and non-Scouts aged 6-12 were measured in six key areas.

KEY FINDINGS:
The more time kids spend in Scouting, the better the outcomes in character development.

Those who attend meetings regularly report higher outcomes virtually across the board when compared to Scouts with lower attendance.

Scouts are more likely to embrace positive social values than non-Scouts.

Scouts who are more engaged in the program report higher outcomes in nearly every category.

DOES SCOUTING WORK?
Scouting was put to the test over a course of 3 years when Tufts University worked with the Boy Scouts to measure character attributes of both Scouts and non-Scouts. Funded by the John Templeton Foundation, nearly 1,800 Cub Scouts and nearly 400 non-Scouts under age 12 were measured using both interviews and survey data. The differences were striking in several areas:

EXPENSES

Specific Assistance To Individuals 4%
Administrative Support 7%
Program Support 26%
Direct Support to Units 63%

INCOME

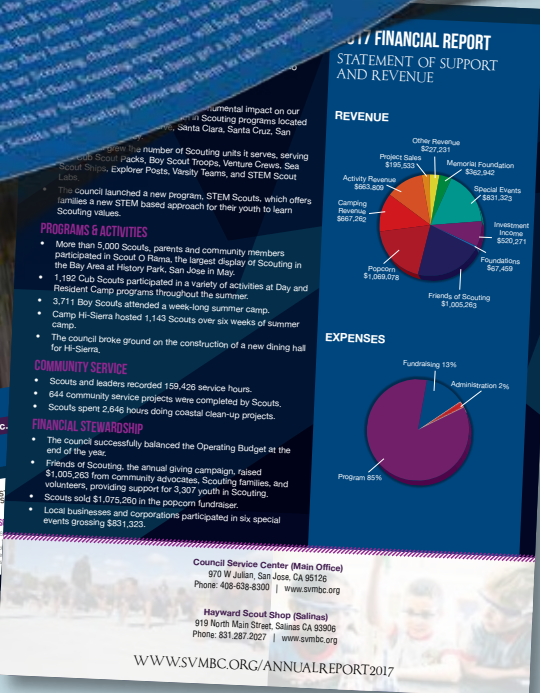
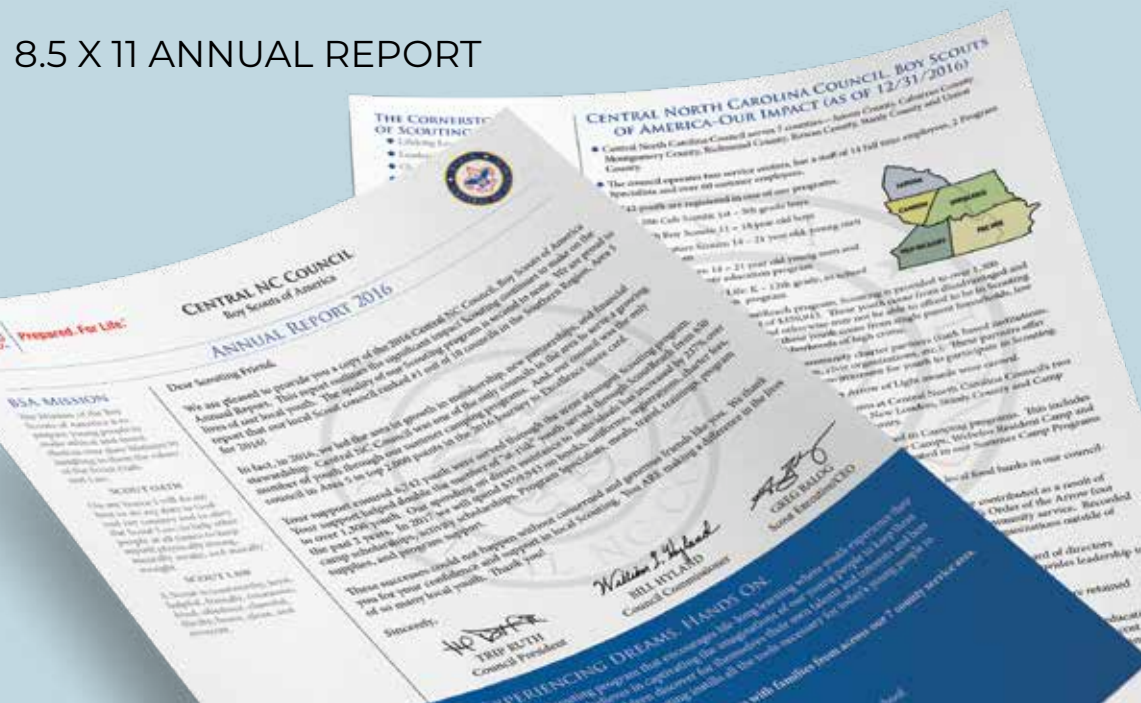
Product Sales 10%
Other Income (Foundations, Investments) 19%
Camping & Activities 23%
Special Events 12%
United Way 11%
Friends of Scouting 25%

With fun and discovery at every turn, Scouting makes the most of right now. But what's more, it builds positive character and provides young people a foundation they can stand on to embrace opportunity, overcome obstacles, and make new discoveries.

SCOUTING WORKS.
For information about the Tufts University study findings and how Scouting builds positive character, please go to the council website, www.bsa-selacouncil.org, and click on the link.




8.5 X 11 ANNUAL REPORT

8.5 X 14 ANNUAL REPORT





REMIT ENVELOPE

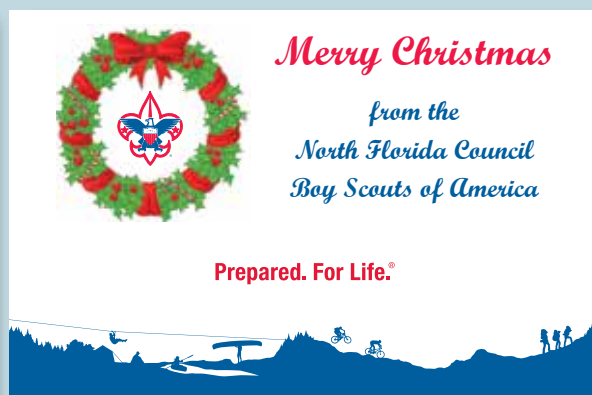
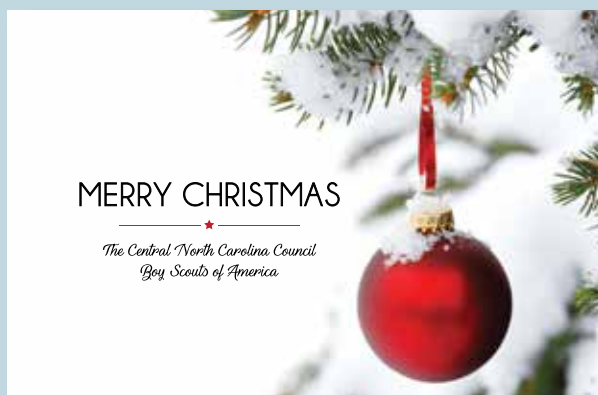
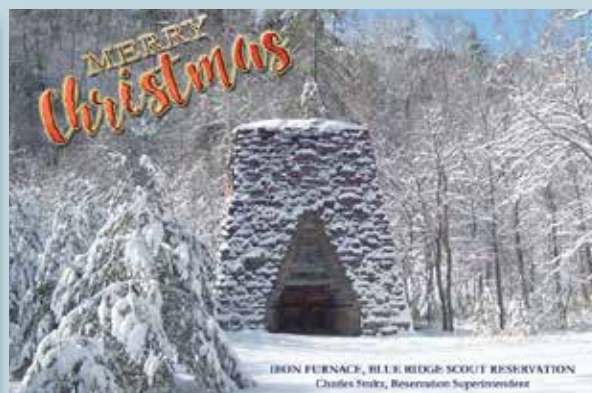
<p>is. Scores from High Council and 1999 on for more.</p> <p>is Founder's is a gift of \$328</p>	<p>With a gift between \$500 and \$999 you this. Please for Life Lease.</p> <p>With a gift between \$1,000 and \$1,999 you will receive this Flying Eagle series.</p>	<p>With your gift of \$1,910 or more you will receive this elegant and distin- guished reserved deck deck. Accented by an amber brown acrylic plate with matching base, the extraordinary deck has some natural materi- als. The name plate will be personalized and will encompass per your request.</p>
 		
		
<p>PAYMENT OPTIONS: <i>(Payment is due in 30 days unless otherwise noted)</i></p> <p>Place Bill Met Immediately Once in Twice beginning in Quarterly Annually</p> <p style="text-align: center;"><i>Discount will apply in http://www.glyphs.com/525</i> Bills are sent at the first of the month</p> <p style="text-align: center;"><i>Payment Due Fall Due September 30, 2007</i></p>		
<p>I PREFER TO PAY NOW: (check one)</p> <p><input type="checkbox"/> Cash Enclosed <input type="checkbox"/> Cash * <input type="checkbox"/> Credit Card (circle one: Discover MasterCard / Visa)</p> <p>Credit Card Number: _____</p> <p>Exp: _____ CVV code: _____ Cardholder's Name: _____</p> <p>Signature (I authorize payment by CC or PFD): _____</p> <p>Billing Address: _____</p> <p>_____</p> <p>_____</p>		
<p><i>Please Enclose The Envelope To Your Payment To:</i> PATRICIA PATY COUNCIL, BSA PO #23653121, USA PO #23653121, USA</p>		
<p>DOUBLE THE DONATIONS: Did you know that more companies will accept donor 525 will make a gift on your behalf for every donor You prefer! www.glyphs.com</p>		







HOLIDAY CARDS



HOLIDAY MAILERS





#1 Boy Scout Council in the South
Old Hickory Council, BSA
6600 Sillas Creek Parkway
Winston-Salem, NC 27106

Permit # 139
Non-profit Org
US Postage
PAID
Winston-Salem, NC

To make your donation please complete both sides of this form and place it in the enclosed envelope.

Thank You for your Support!

☒ Yes, I want to help our youth learn the values and skills they need to become a responsible adult and good citizen.

Name: _____

Address: _____

City/State/Zip: _____ Date: _____

Phone: _____ Email: _____

☐ I was a Scout. ☐ I would like to include Scouting in my will.

☐ Please have someone contact me about getting involved in Scouting. ☐ Please tell me how donating stock or real estate to Scouting could lower my taxes and give me regular income for life.

☐ My company has a matching gift program.



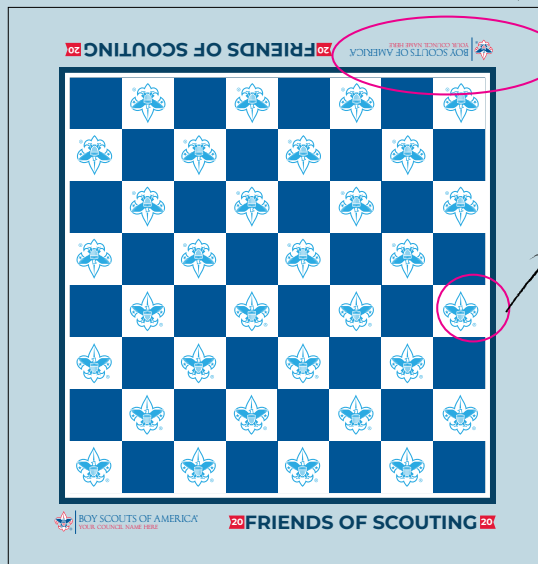
- Window Static Cling
- Stickers
- Magnets
- Drinkware
- Caps
- Pens and more

DIE-CUT CUSTOM
MAGNETS



CUSTOM WINDOW CLINGS





Add your council name

Etched BSA logo on squares option

AS LOW AS
\$195
FOR EACH CHESS SET

ACRYLIC CHESSBOARD

18" chessboard is made of 1/2" steady acrylic. Custom the board with your council name and FOS theme.



AS LOW AS
\$8.15
EACH

4-IN-1 CAR EMERGENCY TOOL

Multi-function Aluminum auto emergency tool with COB bright white flashlight, red LED emergency light, seat-belt cutter, and magnetic window hammer. Imprint: 1.625w x 0.5h

- Size: 6" L x .8" dia.
- Color: Gunmetal



AS LOW AS
\$17.99
EACH

GAIA BAMBOO FIBER WITH STAINLESS STEEL TUMBLER-13.5 OZ.

This tumbler is a bio-composite of 70% bamboo fibers and other natural materials. Color and pattern variances are to be expected. Imprint: 1.5w x 3.5h
Lid Imprint: 2w x 1.5h



AS LOW AS
\$6.99
FOR EACH SET

GAIA BAMBOO FIBER 4 PIECE COASTER SET

Imprint available on coasters and box. Imprint: 2.5w x 2.5h



AS LOW AS
\$28.96
EACH

PALM-SIZE WIRELESS SPEAKER

Soft-PU accent wrap body and no-slip bottom excellent for your office. Pair with your smartphone to play music or answer calls. Imprint: 2.5w x 0.875h Debossed

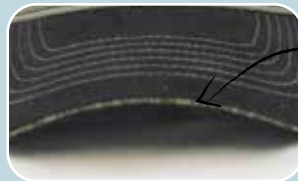
- Powered with 3.5mm jack and audio cable (cable not included).
- Connects to your mobile device using wireless technology or through the 3.5mm audio cable (not provided)
- MP3 files through a USB flash drive or TF card

Want to see more? Call us about designing an art board with your council logo or camp name!
CALL 800-693-4184 FOR MORE INFORMATION



Add your logo or
theme artwork

ACT FAST!
 In order to offer competitive
pricing, production time varies
from 8-10 weeks.
 *Faster production times are available.



Sandwich
Visor Location



Upper Back Arch
& Lower Back
Center Location



Left and Right
Location

Bill Location



Cap Design Techniques



Leather Effect



2D Flat Embroidery on Bill

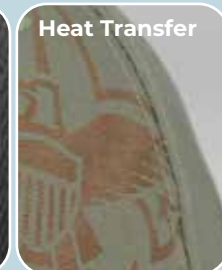


Embroidery Woven Patch



3D Embroidery

2D Flat Embroidery



Heat Transfer



Embossed
Buckle



Image Group INK, Corporate Office

1425 Russell Street ■ Orangeburg, SC 29115

PO Box 2586 ■ Orangeburg, SC 29116

www.ImageGroupINK.com

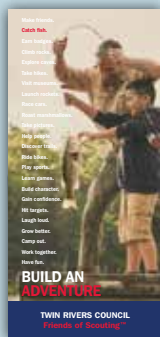
PRESORT
STANDARD
U.S. POSTAGE
PAID
COLUMBIA, SC
PERMIT #535

Call us about custom designing your council's needs.

FOR MORE INFORMATION, CALL 800-693-4184



FOS 164



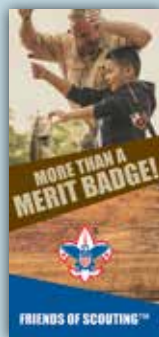
FOS 162



FOS 161



FOS 160



FOS 159



FOS 158



FOS 157



FOS 156



FOS 155



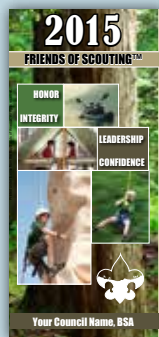
FOS 154



FOS 153



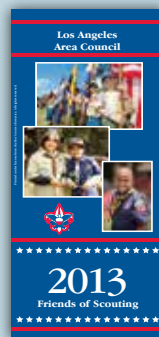
FOS 152



FOS 151



FOS 150



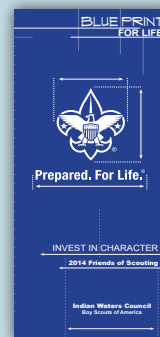
FOS 149



FOS 148



FOS 147



FOS 146



FOS 145



FOS 144