### MISSION STATEMENT

The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

### SCOUT OATH

"On my honor, I will do my best to do my duty to God and my Country and to obey the Scout Law; to help other people at all times; and to keep myself physically strong, mentally awake, and morally straight."

# SCOUT LAW

"A Scout is: Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean, and Reverent."

# **EXECUTIVE COMMITTEE**

D. Bruce Binkley – Council President Robert Atherton Fred Harlan John F. Babbitt Hans Helmerich H.I. "Bart" Bartlett, II Robert J. LaFortune Jim Bertelsmeyer Brett Lessley Lee Buddrus Bobby Lorton Joseph E. Cappy Steve L. Cropper Peter C. Meinig Reuben Davis John Nickel James A. Denny Greg Owens Stanley Glanz Gary Paxton

Stephen W. Ray Frank C. Robson Judith A. Smith Charles C. Stephenson, Jr. Melinda Stinnett A.H. "Chip" McElroy II W.H. "Bill" Thompson, Jr. Donald E. Walker Ivan Williams, III Darton Zink

Bill Haines – Scout Executive / CEO





#### **INDIAN NATIONS COUNCIL BOY SCOUTS OF AMERICA**

4295 S. Garnett Road | Tulsa, OK 74146 918.743.6125 | 800.367.1272 | Fax 918.743.6049 | www.okscouts.org





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# 2010 ANNUAL INVESTORS REPORT

#### **TOTAL YOUTH SERVED**

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|----|-----|-----|------|----|
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| oub coouling                     |
|----------------------------------|
| Total Available Boys 43,018      |
| (ages 7-10)                      |
| Registered Tiger Cubs 1,451      |
| Registered Cub Scouts 4,141      |
| Registered Webelo Scouts 3,728   |
| Total Cub Scout Membership 9,320 |
| Market Penetration 21%           |
| Number of Cub Scout Packs 244    |
|                                  |

#### **Boy Scouting**

| Total Available Boys       | 24,503 |
|----------------------------|--------|
| (ages 11-13)               |        |
| Registered Boy Scouts      | 3,921  |
| Registered Varsity Scouts  | 74     |
| Total Boy Scout Membership | 3,966  |
| Market Penetration         | 15.5%  |
| Number of Boy Scout        |        |
| Troops & Teams             | 181    |
|                            |        |

#### Venturing

| Total Available Youth 4 | 7,873 |
|-------------------------|-------|
| (Boys and girls 14-20)  |       |
| Registered Venturers    | 2,289 |
| Market Penetration      | 4.5%  |
| Number of Venture Crews | 113   |

#### Exploring / Learning for Life

| Exploring Participants792                             |
|---|
| Learning for Life Participants 11,845                 |
| Number of Exploring and<br>Learning for Life Units 81 |
| Total Youth Available 121,185                         |

| 28,241 |
|--------|
| 23.3%  |
| 633    |
|        |

# **ADVANCEMENT**

#### **Cub Scouting**

| 1,348     |
|-----------|
|           |
| 690       |
|           |
| Light 371 |
| 4,290     |
|           |

Every new generation relies on the previous one. **INDIAN** The experiences we have as we mature to adulthood provides us with knowledge and skills that are **NATIONS** meant to be shared. By sharing, we pass the torch COUNCIL to the next generation in a way that helps prepare them to meet new challenges and difficulties.

Scouting provides an avenue for adults to make a difference in the life of a child. Years after youth experience Scouting, 84 percent of men agree that "The values I learned in Scouting continue to be important to me." There is a high correlation between Scouting and future achievements.

Your investment in the Boy Scouts of America provides youth outstanding camps, programs and training in communities throughout eastern Oklahoma. Each dollar given is an investment in the character, citizenship and fitness of tomorrow's leaders.



# PROGRAMS

64% of our units qualified as Quality Units in 2010. **65%** of our top leaders were trained. **226** Eagle Scouts awards were earned during 2010.

Scouts enjoyed learning new skills and subjects as 8,364 badges were earned.

**1,669** Boy Scouts rank advancements and **4,290** Cub Scouts rank advancements were earned during the year.

**317** Webelos earned the prestigious Arrow of Light.

### CAMPING

**4,919** Boy Scouts attended the Hale Scout Reservation and **306** Webelos attended Zink Scout Ranch for summer programs.

**53.6%** of our Boy Scouts had a long term camping experience.

**64.3%** of our Boy Scout Troops attended summer camp.

**18.2%** of our Cub Scout Packs participated in Webelos Scout Camps.

Both resident camps qualified as National BSA Certified Camps.

**122** youth attended Pine Tree and Junior Leader Training Conferences in 2010.

# **PUBLIC SUPPORT & REVENUES FOR 2010**

#### HOW YOUR INVESTMENT WORKS

To build and strengthen our youth it takes great camping and activity programs, well-trained leaders, support systems, and a community of caring citizens. The Indian Nations Council needs \$184 per Scout to deliver the following services:



#### INCOME

| Friends of Scouting  | \$1,075,559 | Popcorn Sales   |
|----------------------|-------------|-----------------|
| Camping Income       | \$1,412,657 | United Way      |
| Activity Income      | \$ 517,965  | Investment Inc  |
| Special Events       | \$ 229,267  | Other Income    |
| Project Sales        | \$ 15,000   | Foundations &   |
| Other Direct Support | \$ 5,095    | Sales of Suppli |
|                      |             |                 |

# Operating Income: \$5,084,342

#### EXPENSES

| Salaries<br>Employee Benefits |     | 2,107,309<br>350,317 | Rental & Mainte<br>of Equipment |
|-------------------------------|-----|----------------------|---------------------------------|
| Payroll Taxes                 | \$  | 201,622              | Travel                          |
| Other Employee -              |     |                      | Conference & M                  |
| Related Expenses              | \$  | 29,540               | Specific Assistar               |
| Professional Fees             | \$  | 38,829               | to Individuals                  |
| Supplies                      | \$1 | ,073,654             | Recognition Aw                  |
| Telephone                     | \$  | 21,581               | Insurance                       |
| Postage & Shipping            | \$  | 32,954               | Other Expenses                  |
| Occupancy                     | \$  | 412,479              | Charter Fee &                   |
| Printing & Publications       | \$  | 84,666               | National Service                |
|                               |     |                      |                                 |

### Operating Expenses: \$4,968,224



#### Camping 23%

#### Outreach 12%

| net)   | \$406,040 |
|--------|-----------|
|        | \$707,844 |
| ome    | \$198,086 |
|        | \$ 74,908 |
| Trusts | \$267,260 |
| es     | \$174,661 |
|        |           |

| enance    |           |
|-----------|-----------|
|           | \$ 75,946 |
|           | \$168,917 |
| /leetings | \$ 42,546 |
| nce       |           |
|           | \$103,503 |
| vards     | \$ 43,758 |
|           | \$103,533 |
| 3         | \$ 26,679 |
|           |           |
| e Fee     | \$ 50,191 |

#### CAMPING

#### **Cub Scouting**

| Cub Scout Day Camp         | 8     |
|----------------------------|-------|
| Cub Scouts in Attendance   | 851   |
| Cub Scouts at Family Camps | 5,427 |
| Total Cub Scouts Camping   | 6,278 |

#### **Boy Scouting**

| Resident Camp Weeks8   |
|--|
| Troops Attending Camps 329   |
| Scouts Attending Camps 4,919   |
| Troops Attending other camps 14  |
| Scouts Attending other camps 125   |
| Youth participating in<br>High Adventure Programs 245  |
| Leaders & Adults who attended Cub<br>and Boy Scout Resident Camp<br>with their Scouts 1,610  |
| Scouts, leaders, youth and adults<br>from schools, churches and other<br>community organizations who used<br>Indian Nations Council camps<br>for weekend camp outs, activities<br>and training courses |
| Scouts and Leaders attending the<br>100th National Jamboree at<br>Ft. A.P. Hill, VA  |
| Total Nights Camped at<br>Indian Nations Council Camp<br>Properties in 2010  |

# **ADVANCEMENT**

#### **Boy Scouting**

| Tenderfoot   | 397 |
|--------------|-----|
| Second Class | 329 |
| First Class  | 270 |
| Star         | 228 |
| Life         | 219 |
| Eagle        | 226 |
| Total 1      |     |

