



# 2024 FOS CATALOG

800.693.4184

WWW.IGCS.DESIGN

## PROGRAM RESOURCES

FOSTM Brochures | Annual Reports | Direct Mail | Newsletters  
Camp Brochures | Leaders Guides | Capital Campaign Materials

## ADVERTISING SPECIALTY

Embroidered Wearables | Custom Headwear  
Donor Recognition Gifts | Over 12,000 Advertising Items



Scouting  America™

# Welcome to your 2024 Fall FOST™ Catalog

It's fundraising time, yet again, and Image Group INK has some exciting new products to assist you with your fundraising this year. Our designs are fully customizable so you can achieve the right look for your local area. We are appreciative of our business association with the Boy Scouts of America over the past 19 years and look forward to serving your Scouting and commercial printing needs in the years to come. Experience the great service and quality that Image Group INK has to offer.

## FOST™ BROCHURE: Instructions for a successful brochure

Here are some simple steps to ensure your project is a success and delivered on time. Once steps are completed and information collected, it will be forwarded to a designer to begin your proofing process.

### Steps For Customizing your FOST™ Brochure:

1. Choose a template from our catalog and note the item number.
2. Go panel by panel (left to right) and make changes to the copy that is needed for your brochure.
3. Submit all copy changes in the form of a **Microsoft Word** document or email with each section labeled by panels left to right.  
**(Please note: We DO NOT accept Publisher files)**
4. Note any photo customizations in your **Microsoft Word** document or email.
5. If any photo customizations involve using local council photos, please submit them in high resolution j-peg, tiff, or PDF format.
6. Specific council logos or images such as council strips, etc., should be sent as high resolution j-peg, tif, PDF or eps format.

Pick one:



Submit information:



Check email for proof:



**REMEMBER:**  
If you need any  
assistances feel free to  
give us a call.



QUANTITY: \_\_\_\_\_ DELIVERY DEADLINE: \_\_\_\_\_

PERFORATED PLEDGE CARD: YES or NO



OFFICIALLY  
LICENSED

Boy Scouts of America®, Boy Scout™, Boy Scouting™, the Universal Emblem, Bear Cub Scout™ Insignia, Cub Scouts®, Cub Scout™, Cub Scouting™, Three Amigo's, Eagle Scout™ Insignia, First Class™ Insignia, Life Scout™ Insignia, Race to Cub Scouting™ Logo, Scout™, Scouting®, Second Class Insignia, Star Scout™ Insignia, Tenderfoot® Insignia, Tiger Cub® Insignia, Webelos Scout® Insignia, Wolf Cub Scout™ Insignia, and Venturing® are either registered trademarks or trademarks of the Boy Scouts of America in the United States and/or other countries. Produced under license to Image Group of Orangeburg, Inc. All rights reserved.

**DESIGN PROCESS:** We allow 5 rounds of proofing changes. If exceeded, an art charge is incurred at the rate of \$80/hr.

**DELIVERY DATE:** All jobs that are completed and signed-off as "OK to print" will go into production and will be prepared to ship within 10 working days. Shipping times vary based on your state. Please allow 2-5 days for shipping. **Until we have a firm quantity, we cannot set a deadline for your delivery date.**

Please submit the information above and all artwork to your sales representative. Thank you for your order. We look forward to working with you.

**ASK ABOUT DESIGN ONLY OPTION!**

# BROCHURES

Popular Designs!  
8.5" X 11"

Self Mailing  
Brochure

Fits in  
No. 9  
envelope

Item # FOS 202



Item # FOS 191

Item # FOS 189



Item # FOS 192

Item # FOS 190



## Pricing Chart for Custom Brochures

Brochure: Full Color 8.5" x 11" Brochure on 100# Matte						
1,000	2,500	5,000	10,000	15,000	20,000	25,000
1.18 ea.	0.58 ea.	0.42 ea.	0.29 ea.	0.23 ea.	0.20 ea.	0.19 ea.

**Custom Sizes!**  
**25.5" X 5.5"**  
**TRI-FOLD BROCHURE**

**LET US ASSIST YOU THIS FUNDRAISING SEASON**  
**800.693.4184**

Item # FOS 186

I want to be a Friend of Scouting  
 Business Gift  Personal Gift

**PLEASE INVEST IN TODAY'S YOUTH WITH A TAX-DEDUCTIBLE CONTRIBUTION.**

**ABOUT YOU:**  
 Name: \_\_\_\_\_  
 Service Name: \_\_\_\_\_  
 Scouting Name (if applicable): \_\_\_\_\_  
 Business Name (if applicable): \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 E-Mail: \_\_\_\_\_  
 District: \_\_\_\_\_  
 Pack / Troop / Crew #: \_\_\_\_\_

**FOR MATCHING GIFTS:**  
 DOUBLE YOUR DONATION:  
[www.doubledonation.com/match](http://www.doubledonation.com/match)  
 Click on Guidelines for more information

My Employer \_\_\_\_\_ is a matching gift company

**MAIL TO: HAWKEYE AREA COUNCIL, BSA**  
 660 32nd Avenue SW • Cedar Rapids, IA 52404  
 (319) 862-0541 • www.yourwebsite.org

**2019 GIFT:**  
 I wish to contribute:  
 \$200 (Patch)  \$500 (Art Print)  \$650 (Art Print)  
 \$365 (Day at Camp)  \$1,000 (Framed Art Print)  
 Other \$: \_\_\_\_\_

**PAYMENT OPTIONS:**  
 Check # \_\_\_\_\_ Please check payable to Council Name  
 Cash Amount \$: \_\_\_\_\_  
 By Credit/Debit Card: \_\_\_\_\_  
 Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Signature \_\_\_\_\_  
 Electronic Transfer (See Treasurer)

**TIME OF PAYMENT** Please check one  
 Immediately  One Payment (preferred month)  
 Monthly through Nov.  Other \_\_\_\_\_

**THE VALUES OF SCOUTING ARE ENCOMPASSED BY THE SCOUT OATH AND LAW**

**Scout Oath**  
 On my honor I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake, and morally straight.

**Scout Law**  
 A Scout is:  
 Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean, Reverent.

**Council Name, BSA**  
 Mailing Address  
 Phone, Website

**YOUR INVESTMENT IN CHARACTER**

**STRONG PERSONAL VALUES**  
 Building a strong sense of ethics. The mission of The Boy Scouts of America is to develop young people to make the right choices to make their most successful lives. Invest in them.

**SELF WORTH AND USEFULNESS**  
 Scouting provides youth with a sense of importance as well as a sense of responsibility. They learn to take on challenges and overcome them. They learn to work and learn new skills.

**LEAD GOALS**  
 Youth learn to reach their full potential. Youth learn to set goals for themselves.

**STRONG RELATIONSHIPS**  
 Business relationships are built between Scouts and their parents, Scouts and leaders, and Scouts and families through the Scouting program.

**SOCIAL SKILLS**  
 The Boy Scouts spend with Scouts and their parents helps them develop essential social skills.

Currently, the cost of delivering Scouting to nearly 4,000 youth in our Council is \$175 per youth. Scouting is a cost-effective, youth development program that allows the whole family to participate.

**HOW WE ARE FUNDED**

3.07%	Management & General
6.62%	Fundraising
90.31%	Program Services

**HOW WE INVEST**

5.34%	Activity Expense
0.30%	Lodging Fee
7.81%	Other
12.52%	Travel of Councils

**PROGRAMS & MEMBERSHIP**

**CUB SCOUTS | # youth**  
 Cub Scouts is the most popular Scouting program for young men and women ages 10 through 20. With the support of businesses and the community, Scouting develops social and leadership skills, while getting youth involved in a career field of their choice.

**SCOUTS BSA | # youth**  
 Scouting provides personal and character development programs for youth ages 11 through 17. Scouts learn to take on challenges and overcome them. They learn to work and learn new skills. They learn to take on challenges and overcome them. They learn to work and learn new skills.

**LEARNING FOR LIFE | # youth**  
 Learning for Life is a leadership, career-based program for youth ages 16 through 20. Scouting provides personal and character development programs for youth ages 11 through 17. Scouts learn to take on challenges and overcome them. They learn to work and learn new skills.

**STEM SCOUTS | # youth**  
 STEM Scouts is an exciting national pilot program designed to encourage young people to discover the fascinating world of science, technology, engineering, and math. The leadership program provides experiential STEM activities for boys and girls grades 1 through 12.

**COVER**

**2020**

**INVEST IN SCOUTING**  
 BECOME A FRIEND OF SCOUTING

**SCOUT ME IN**

**COUNCIL NAME, BSA**  
 660 32nd Avenue SW, Cedar Rapids, IA 52404  
 (319) 862-0541 • www.yourwebsite.org

Item # FOS 187

**BE A PART OF SCOUTING**

I want to be a Friend of Scouting  
 Business Gift  Personal Gift

**ABOUT YOU:**  
 Name: \_\_\_\_\_  
 Service Name: \_\_\_\_\_  
 Scouting Name (if applicable): \_\_\_\_\_  
 Business Name (if applicable): \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 E-Mail: \_\_\_\_\_  
 District: \_\_\_\_\_  
 Pack / Troop / Crew #: \_\_\_\_\_

**2019 GIFT:**  
 I wish to contribute:  
 \$200 (Patch)  \$500 (Art Print)  \$365 (Day at Camp)  \$1,000 (Framed Art Print)  Other \$: \_\_\_\_\_

**PAYMENT OPTIONS:** Please make checks payable to Council Name  
 Check # \_\_\_\_\_ Please check amount \$: \_\_\_\_\_  
 Cash Amount \$: \_\_\_\_\_  
 By Credit/Debit Card: \_\_\_\_\_  
 Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_  
 Signature \_\_\_\_\_

**TIME OF PAYMENT**  
 Please check one  
 Immediately  One Payment (preferred month)  
 Monthly through Nov.  Other \_\_\_\_\_

**FOR MATCHING GIFTS:**  
 DOUBLE YOUR DONATION:  
[www.doubledonation.com/match](http://www.doubledonation.com/match)  
 Click on Guidelines for more information

My Employer \_\_\_\_\_ is a matching gift company

**FAMILY VALUES**

**BRIGHTER FUTURE**

**OUR COUNCIL SUPPORTS:**  
 CLUB SCOUTS: # youth  
 SCOUTS BSA: # youth  
 VENTURING: # youth  
 EXPLORING: # youth

**FOR MORE INFORMATION:**  
 WEBSITE

**THE VALUES OF SCOUTING ARE ENCOMPASSED BY THE SCOUT OATH AND LAW**

**SCOUT OATH**  
 On my honor I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake, and morally straight.

**SCOUT LAW**  
 A Scout is:  
 Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean, and Reverent.

**COVER**

**2020**

**INVEST IN SCOUTING**  
 BECOME A FRIEND OF SCOUTING

**SCOUT ME IN**

**COUNCIL NAME, BSA**  
 660 32nd Avenue SW, Cedar Rapids, IA 52404  
 (319) 862-0541 • www.yourwebsite.org

**WE NEED YOUR SUPPORT!**  
 YOUR 6000 FRIENDS OF SCOUTING CONTRIBUTION SUPPORTS

- CAMP PROPERTIES: Maintain our camp camps, to keep them exceeding BSA Quality Standards.
- SERVICE CENTERS: Offices and nurseries for your service centers.
- COMMUNICATION: Provide office resources, and information technology.
- CAMP EQUIPMENT: Program supplies.
- TRAINING: Opportunities for more than 6,541 adults and 15,262 youth.
- RECORD KEEPING: Applications and processing Eagle Scout applications.
- REGISTRATION: For youth and adults who attend trainings and events.
- PROGRAM & SUPPORT SERVICES: Member services and district staff providing assistance with registration, recruitments, training, and so much more.
- INSURANCE: To protect our volunteers, property and help deter the risk and maintain the fun!

**SCOUTS LEARN THE BEST PART OF SUCCESS IS THE JOURNEY.**

**HOW WE ARE FUNDED**

11.5%	Activities & Training
20.2%	Popcorn Sales
6.7%	Special Events
9.9%	Scout Ships & Other Revenue
1.1%	United Way
29.9%	Friends of Scouting

**HOW WE INVEST**

7.5%	Management
6.5%	Fundraising
20.1%	Camping
88%	Program & Customer Service

**CHARACTER**

**DOES SCOUTING WORK?**

Scouting was put to the test over the course of 3 years when Tufts University worked with the Boy Scouts to measure character attributes of both Scouts and non-Scouts. Funded by the John Templeton Foundation, nearly 1,800 Cub Scouts and nearly 400 non-Scouts under age 12 were measured using both interviews and survey data. The differences were striking in several areas:

**2,000+**  
 Scouts and non-Scouts aged 6-12 were measured in 6 key areas:

**CHANGE IN CHARACTER**  
 during the course of 3-year study

**SCOUTING WORKS!**

Standard Sizes!  
9 X 12 AND 9 X 16  
BROCHURE

Item # FOS 203

**Prepared. For Life.**

**WHY BE A FRIEND OF SCOUTING?**

All gifts contributed through Friends of Scouting stay in Buffalo Trace Council to serve the youth in our community. The Friends of Scouting campaign helps our Council continue to provide educational, hands-on, fun, and safe experiences to all our youth.

Every Scouting unit has the opportunity to earn free rank and advancement by having their designated fundraising goal. Your generosity helps provide our Scouts with uniforms and badge assistance, visiting professional and leadership development skills.

**BECOME A MONTHLY ANCHOR DONOR**

By making a recurring monthly credit card donation, you will help Scouts for years to come. This is a recurring gift that will continue until you request otherwise.

Join today by completing your pledge card and selecting the Anchor Donor option!

\$10/month	\$15/month	\$25/month
\$50/month	\$84/month	\$100/month

Scan this QR code to make your gift!

**EXPLORE NEW HORIZONS**

**BUFFALO TRACE COUNCIL**  
BOY SCOUTS OF AMERICA

Buffalo Trace Council, BSA  
3501 E. Lloyd Expressway (Evansville, IN 47715)  
Tel: 812-823-2614 | Email: info@buffalotracemba.org  
BuffaloTraceCouncil.org | BuffaloTrace.org

**81%** Program Services  
**7%** Fundraising  
**12%** Mgt. & General

**PREPARE FOR LIFT OFF**

Primary ways you can invest:

- MONTHLY DONATIONS:** Monetary donations supporting adventures and our youth.
- PHRENOID DUTY PASS, SUMMER CAMP, CARPOUSES:** are a few examples of gifts possible by generous sponsors.
- MEMBERSHIP:** Give your time through rewarding, fun, and well-supported opportunities that outstanding youth programs possible.
- IN-KIND GIFTS:** Use support from your business to help Scouts.

**SCOUTING WORKS!**

2,473 MEMBERS IN OUR COUNCIL  
126 UNITS SERVED  
RANKED 37TH OF 247 COUNCILS IN THE NATION FOR MARKET SHARE OF TOTAL AVAILABLE YOUTH (T.A.Y.)

**19% GROWTH**  
IN CLUB SCOUTS (2022 MEMBERSHIP GOAL REACHED)

4,408 CLUB SCOUT ADVENTURES COMPLETED IN 2022

15 COUNTY TERRITORY  
INDIANA, DUBOIS, GIBSON, KNOX, PERRY, PIKE, POSEY, SPENCER, WANDERBURGH, WARREN, WARRICK, WASHINGTON, LAWRENCE, RICKIARD, WABASH, WHITE

AN AVERAGE OF 80 SCOUTS EARN EAGLE EACH YEAR

OVER 2,500 MERIT BADGES EARNED EACH YEAR

Item # FOS 204

**BE A PART OF SCOUTING**

I want to be a Friend of Scouting!  
 Business Gift  Personal Gift

PLEASE INSERT IN TODAY'S SCOUTS WITH A \$100.00 RECURRING CONTRIBUTION

**ABOUT YOU:**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-Mail: \_\_\_\_\_

2024 GIFT:

I want to contribute:  
 \$50  \$100  \$250 (Maximum \$1,000)

**TIME OF PAYMENT**

Please check one:  
 Endless  
 One Payment  
 Monthly through November  
 Please contact me about making a planned gift.

**FOR MATCHING GIFTS:**

My Employer \_\_\_\_\_ is a matching gift company.  
 Yes  No

**PAYMENT OPTIONS:**

Please make checks payable to W. D. Boyce Council, BSA.  
 Cash  Check # \_\_\_\_\_  
 Credit/Debit Card  
Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVC Code \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_

**W. D. BOYCE COUNCIL, BSA**  
614 N. Madison Avenue  
P.O. Box 1, Ellettsville, IN 47120-0001

**W. D. BOYCE COUNCIL, BSA**  
614 N. Madison Avenue  
Ellettsville, IN 47120-0001  
(317) 673-6136 • wdbcoyca.org

**2024 FRIENDS OF SCOUTING**  
INVEST IN THE FUTURE

**SCOUTS LEARN THE BEST PART OF SUCCESS IS THE JOURNEY.**

**CHARACTER**

**BUILDS**

**DOES SCOUTING WORK?**

Scouting was put to the test over the course of 27 years when Tulane University worked with the Boy Scouts of America to measure character attributes of both Scouts and non-Scouts. Funded by the John Templeton Foundation, nearly 1,800 Cub Scouts and nearly 400 non-Scouts under age 12 were measured using both interviews and survey data. The differences were striking in several areas.

**2,000+** Scouts and non-Scouts aged 6-12 were measured in 8 key areas: CIVIL COURTESY, COMMUNICATION, CONFIDENCE, COOPERATION, CREATIVITY, ENVIRONMENTAL AWARENESS, HEALTHY LIFESTYLE, AND RESPONSIBILITY.

**HOW WE ARE FUNDED**

Friends of Scouting	11%
Major Donors	11%
Other	2%
Public Relations	13%
Other	13%
Other	13%

**HOW WE INVEST**

Administration	8%
Fundraising	2%
Program	88%

**SCOUTING WORKS.**

**2020 FRIENDS OF SCOUTING**

**HAWKEYE RIVER COUNCIL**  
BOY SCOUTS OF AMERICA

Item # FOS 184

**SCOUT ME IN**

**Investment in CHARACTER**  
2020 FRIENDS OF SCOUTING

**WHAT YOU CAN DO TO HELP**

**HOW WE ARE FUNDED**

Friends of Scouting	11%
Major Donors	11%
Other	2%
Public Relations	13%
Other	13%
Other	13%

**HOW WE INVEST**

Administration	8%
Fundraising	2%
Program	88%

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**SCOUTING WORKS.**

Item # FOS 185

**2020 FRIENDS OF SCOUTING**

**HAWKEYE RIVER COUNCIL**  
BOY SCOUTS OF AMERICA

**INVEST IN THE FUTURE!**

**START YOUR OWN BUSINESS**

**LEARN TO DRIVE**

**LEARN TO FISH**

**LEARN TO RIDE**

**LEARN TO CLIMB**

**LEARN TO SURVIVE**

**LEARN TO LEAD**

Standard Sizes!  
9 X 12 AND 9 X 16  
BROCHURE

Item # FOS 201

Item # FOS 200

**YOUR DONATION STAYS WITHIN OUR COMMUNITY**

Scouting is locally operated by the Mississippi Valley Council. We operate in 13 counties throughout West Central Illinois, Southwest Iowa, and Northeast Missouri. Our local Board of Directors and staff work diligently to ensure fiscal resources are raised with donor's intentions in mind and spent within the communities and for the purposes of which they were raised. You can help us Deliver the Promise with a contribution to this year's campaign. It costs roughly \$704 to support a Scout for a year in our program.

**HOW WE UTILIZE OUR RESOURCES**

**LOCAL FUNDING SOURCES**

**WE INVITE YOU TO HELP US DELIVER THE PROMISE OF FUN AND ADVENTURE FOR EVERY BOY AND GIRL IN THE SAFEST ENVIRONMENT POSSIBLE**

Mississippi Valley Council and its 1,000 volunteers provide program on a weekly basis to more than 1,400 boys and girls. Scouts participate in Camp and Patrols of their own age where they focus on citizenship training, character development, physical fitness, family life, future careers, and outdoor adventures.

You can help us deliver the promise with a donation. Your generosity will help ensure every youth has an invitation to join Scouting, provide leader training and support, and ensure outstanding Scout Reservation & Camp facilities remain the destination camps for Scouts from across the region.

**DONATE TODAY**  
www.GiveScouting.org

**QUINCY SERVICE CENTER**  
3122 Locust St., Quincy, IL 62301

**BURLINGTON SERVICE CENTER**  
3007 First Hills Dr., Burlington, IA 52601

mvc@scouting.org  
217-224-0204 or 319-754-8413

**DELIVER THE PROMISE**

**ANNUAL CAMPAIGN**

BOY SCOUTS OF AMERICA  
MISSISSIPPI VALLEY COUNCIL

**MATCHING GIFTS:**

My employer has a matching gift program. I'd like:

Employer Name: \_\_\_\_\_  
Title/Position: \_\_\_\_\_

**Payment Information:**

Cash  Check # \_\_\_\_\_  
Please make checks payable to: "NCACBSA - Boy Scouts of America"  
 Credit Card  MC  Visa  Discover  AMEX  
Card #: \_\_\_\_\_  
Billing Name: \_\_\_\_\_  
Expiration Date: \_\_\_\_\_ CVV: \_\_\_\_\_  
Signature: \_\_\_\_\_

**Please pay in full by December 1, 2013.**

Monthly payment amounts may change to meet this due date.

**Double your gift's impact!** www.NCACBSA.org/Double  
Does your company have a matching gift program? You can double your impact to Scouting by simply filling out the necessary forms from your Human Resources Department.

All gifts to NCAC are tax deductible. Please consult with your tax preparer for details.

www.NCACBSA.org/GIVE

National Capital Area Council, BSA  
5000 Marksville Pike | Bethesda, MD 20814  
Tel: 301.531.9900 | Fax: 301.561.0712  
www.NCACBSA.org | www.BSA.org

**SCOUTING'S IMPACT**

Nowhere in the country is the Scouting program stronger than right here in the National Capital Area Council. Our Scouts are leaders with a built-in set of core values, a trained sense of how to achieve objectives with the resilience to persevere and overcome obstacles. We are proud to say there are thousands of Scouts making a positive impact in the Washington, D.C., metro area, including 16 counties in Maryland and Virginia, the U.S. Virgin Islands, and 115 citizens abroad in North and South America.

**OUR EXPERIENCES**

The Scouting experience is designed to give kids and young adults the skills they need to unlock their full potential. Our programs, from Cub Scouts to Exploring, offer all a safe place to learn, grow and explore a new world of adventures.

**OUR CAMPS**

Summer camp is Scouting at its best, and there's no better place to explore the outdoors. Fun night camps in our area are also available. Our premier camps are among the best summer destinations in the country.

**OUR MISSION**

Scouting is critical to ensure that youth are put on a path to a successful life. Our mission is to prepare our young people to meet actual choices over their lifetime by instilling in them the values of the Scout Oath and Scout Law.

**SCOUTING A PATH TO SUCCESS**

Scouts are TWICE more likely to earn a bachelor's degree.

Scouts are TWICE more likely to earn an advanced degree.

Scouts are more likely to have higher credit scores.

Scouts are more likely to earn almost DOUBLE as an adult.

Scouts are more likely to advance and improve their socio-economic status.

**BE PREPARED.**

Being prepared means you're ready to take on whatever life throws your way. Our Scouts are prepared to lead.

**ROY SCOUTS OF AMERICA NATIONAL CAPITAL AREA COUNCIL**

**Prepared. For Life.®**

**THE TRUE COST OF SCOUTING IS LIKE AN ICEBERG!**

*What you see above the water is just a fraction.*

Unit Dues

Registration

Camp Fees

Equipment

Scout Life Uniforms

Activity Fees

Books

**The part that isn't visible...**

**Support & Professional Staff:** The foundation for our youth programs is the support and expertise of our professional staff. They are the backbone of our organization and ensure our Scouts receive the highest quality of care and attention.

**Scoutmaster:** Scoutmasters are the heart and soul of our organization. They are the ones who lead our Scouts and ensure they receive the best possible experience.

**Committee:** The committee is the governing body of our organization. They are responsible for ensuring our organization is financially sound and that we are providing the best possible experience for our Scouts.

**Scoutmaster Training:** Scoutmasters are trained and certified by the Boy Scouts of America. They receive ongoing training and support to ensure they are providing the best possible experience for our Scouts.

**Administrative Support:** Administrative support is essential to the success of our organization. They handle all the behind-the-scenes work that allows our Scoutmasters to focus on their Scouts.

**Change Effort:** Change effort is the process of identifying and addressing the needs of our Scouts and our organization. It is a continuous process that ensures we are providing the best possible experience for our Scouts.

**Additional Support:** Additional support includes fundraising, public relations, and other activities that help us reach our goals and provide the best possible experience for our Scouts.

**Recognition:** Recognition is an important part of our organization. It is a way to thank our Scoutmasters, committee members, and other staff members for their dedication and hard work.

**Worship and Faith Training:** Worship and faith training is an important part of our organization. It is a way to help our Scouts develop a strong sense of faith and spirituality.

**Physical Fitness Training:** Physical fitness training is an important part of our organization. It is a way to help our Scouts develop a strong sense of physical fitness and health.

**Outdoor Skills Training:** Outdoor skills training is an important part of our organization. It is a way to help our Scouts develop a strong sense of outdoor skills and adventure.

**www.MISSISSIPPIVALLEYBSA.ORG**

**BE PREPARED. MORE THAN A MOTTO.**

**WHAT WE DO. FUNDAMENTALS OF SCOUTING.**

**LEADERSHIP DEVELOPMENT**  
Scouting is where leaders learn to lead. From running corporations to walking on the moon, the accomplishments of Scouting alumni have shaped our country. Leadership is taught at every level of Scouting from Cub Scouts all the way to Eagle.

**EXPERIENTIAL LEARNING**  
Scouting's advancement program develops resilience by providing a series of summative obstacles and the steps to overcome them. Scouts progress at their own pace as they meet each challenge and explore new opportunities.

**CAREER EXPLORATION**  
Scouting inspires youth to explore their futures and opens a new and exciting world around them. Scouting puts youth on the path to a successful career by introducing them to purpose-packed adventures.

**COMMUNITY IMPACT**  
For more than one-hundred years, Scouting has led the charge to make our communities better places to live through giving back and instilling values. Scouting's impact transcends national origin, race, gender, political affiliation and time.

**Eagle Scouts are 64% more likely to volunteer.**

**I WANT TO HELP SCOUTING BUILD FUTURE LEADERS!**

**TODAY'S DATE:** \_\_\_\_\_ **NEW ADDRESS (if N/A):** \_\_\_\_\_

Below your address please:

\*Full Name (Adult) \_\_\_\_\_  
\*Billing Address \_\_\_\_\_  
\*City/State/Zip \_\_\_\_\_  
Phone \_\_\_\_\_  
Email \_\_\_\_\_  
District \_\_\_\_\_  
Unit/charter/Post Team (even One-Step-Over Number) \_\_\_\_\_  
\*Required Fields

**MAKE A (ONE-TIME) GIFT!**

\$40 Scout Merit  
 \$40 Support A Scout  
 \$40 Leadership Member  
 \$900 Patrol Member  
 \$1,200 Troop Member  
 \$3,000 Scoutmaster Member  
 1 Month \$ \_\_\_\_\_ in support of Scouting

**SEND MY GIFT(S) TO:**

Directly through DiscoverScout  
 Through my \_\_\_\_\_  
 Through my \_\_\_\_\_  
 Through my \_\_\_\_\_

**Please fill out for payment options.**

# BROCHURES

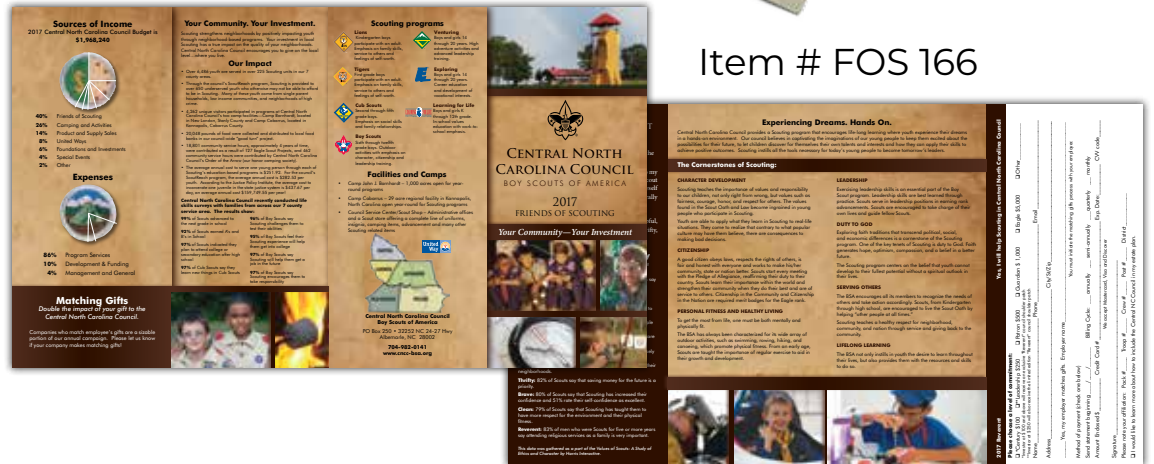


Item # FOS 165

**Standard Sizes!**  
**9 X 12 AND 9 X 16**  
**BROCHURE**



Item # FOS 166



## Pricing Chart for Custom Brochures

6 Panel Brochure: Full Color 12" x 9" Brochure on 100# Matte, Folded to 4" x 9"					8 Panel Brochure: Full Color 16" x 9" Brochure on 100# Matte, Folded to 4" x 9"				
2,500	5,000	10,000	15,000	20,000	2,500	5,000	10,000	15,000	20,000
0.62 ea.	0.43 ea.	0.33 ea.	0.26 ea.	0.23 ea.	0.82 ea.	0.57 ea.	0.38 ea.	0.32 ea.	0.29 ea.

PERFORATED LINE for Pledge cards - \$100 • Photos, text, pie charts, and pledge cards can be customized to fit your needs.

Art charges may apply. Production time is 10 business days after proof approval. Please allow time for shipping. Prices subject to change due to fluctuation in material costs.

5 | Customer Service 800.693.4184

Standard Sizes!  
9 X 12 AND 9 X 16  
BROCHURE

LET US ASSIST  
YOU THIS  
FUNDRAISING  
SEASON  
800.693.4184



Item # FOS 167

*to here...*

Every year over 100 Scouts earn the rank of Eagle Scout in the Great Alaska Council. That's more than 100 projects each year with **over 100,000 hours** of community service, **2,100 merit badges**, **12,000 nights** of camping and 50 years serving in leadership positions, all supported by **\$2,000,000** in operating expenses annually.

Help Make Scouting Go, Give Today  
GACFOS.org

**COUNCIL BUDGET SUMMARY**

- Special Events, Foundations, Other Direct 4.8%
- Scout Store 4.6%
- Friends of Scouting 13.6%
- Investment 17.4%
- Fundraising 5.7%
- Management 6.2%
- Program 88.1%

Indirect Support 2.9%
- Camping & Activity 36.3%

PO: Box 210228  
Juneau, AK 99801  
Office (907) 537-9547  
Toll Free (800) 478-9549  
Scouting@alaska.org  
4,000 plus recurring fee for Life, C-A-0

**Saving over 10,000 young men and women across Alaska**  
2,000 plus Boy Scouts  
100 plus Venturing C-A-0  
600 plus Explorers C-A-0  
4,000 plus recurring fee for Life, C-A-0

Great Alaska Council  
**FRIENDS OF SCOUTING 2017**

Help us take him from here...

Item # FOS 168

the way he will  
retime of values.

Friends of Scouting Contribution

Camping and Activity Fees Affordable  
Trained and Dedicated Professional Staff  
outing Possible for All Risk Youth  
in families to join Scouting  
Camp Properties  
Camp Scholarships for Youth Assistance

**RECOGNITION**  
Packs and Troops who reach their Friends of Scouting goal by March 1, 2017 earn free tent camping at our camps and a 15% discount on 2017 Summer Camp Fees, which is a \$30 to \$40 savings per Scout!

**\$125 SUPPORT A SCOUT**  
2017 Friends of Scouting Council Patch

**\$500 SUPPORT A PATROL**  
Great Alaska Council Camping Mug

**\$1,200 ANNUAL GIFT**  
Great Alaska Council Mountaineers Club Coon

Companies who will match your time with money  
AT&T Wireless  
Citigroup-Volunteer Incentive Program  
ConocoPhillips, ExxonMobil, Shell

Help Make Scouting Go, Give Today  
GACFOS.org

Great Alaska Council  
**FRIENDS OF SCOUTING 2017**

Help us take him from here...

COUNCIL BUDGET SUMMARY

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Save over 10,000 young men and women across Alaska  
2,000 plus Boy Scouts  
100 plus Venturing C-A-0  
600 plus Explorers C-A-0  
4,000 plus recurring fee for Life, C-A-0

**2017 Friends of Scouting**

Scouting is Changing the World

**FINANCIAL RESPONSIBILITY & STEWARDSHIP**

How We Use Funds

Operating Budget	80%
Membership	10%
Programs	10%

**HEALTH AND SELF-ASSURED TEAMWORK**  
Scout teams help our disadvantaged youth build self-esteem and overcome life's challenges. Through our leadership and outdoor programs, we help our youth gain confidence and skills to make a difference in the world.

**CONFIDENCE AND INTEGRITY**  
Through Scouting programs, young men and women develop self-reliance, self-confidence, and integrity. We help them become responsible citizens who make a difference in the world through their actions.

**LEARNWORK**  
Scout teams help our disadvantaged youth build self-esteem and overcome life's challenges. Through our leadership and outdoor programs, we help our youth gain confidence and skills to make a difference in the world.







Item # FOS 173

Item # FOS 174

SCOUTING  
BUILDS  
POSITIVE CHARACTER  
SINCE 1910

DOES SCOUTING work and not...  
Cub Scouts...  
both areas...

2  
Scouting...  
in...

With fun and discovery at every turn, Scouting makes the most of right now. But what's more, it builds positive character and provides young people a foundation they can stand on to embrace opportunity, overcome obstacles, and make new discoveries.

SCOUTING WORKS.

### 50 YEARS OF RSR... Continuing to Build Today's Youth to be Tomorrow's Leaders

In 2017 the Rainbow Scout Reservation celebrates 50 Years of Camping and Program Experience! Thousands of youth and adult campers have set foot on the property to relish in the endless possibilities that Camp has to offer. From day adventures, weekend camping and week-long camps—Scouts of all ages and decades have created memories that last a lifetime. Rainbow Scout Reservation has over 700 acres of opportunity for scouts. Shooting Sports, Aquatics, Climbing Tower, COPE Course, Nature Building, Dining Hall, Training Center, STEM Center & other areas where Scouts grow and develop skills that last a lifetime. The Scouting Program exists to provide the opportunity for youth to explore the many horizons that await them as they and the Rainbow Scout Reservation provides that safe haven to expand that knowledge. Be part of the 50th Year Celebration of Rainbow Scout Reservation and consider supporting Scouting as we continue on our journey of building tomorrow's leaders.

SCOUTING  
BUILDS  
POSITIVE CHARACTER  
SINCE 1910

FRIENDS OF SCOUTING 2017  
Rainbow Council, BSA

Every week, millions of Scouts raise their hands and make a promise. It's not a pledge to an organization. It's a lifelong commitment to themselves, their families, and the community they share.

**EXPENSES**

Program	78.1%
Administration	12.4%
Fundraising	9.5%

**INCOME**

Fundraising/Other	20%
Camp Program	26%
Product Sales	22%
Friends of Scouting	11%
United Way Funds	11%
Miscellaneous	6%
Activities	4%

**MAKE YOUR PLEDGE TODAY FOR TOMORROW'S LEADERS.**  
Please make a generous contribution to Rainbow Council's Friends of Scouting™ campaign.

**CAMPAIGN** (Please check one)  
 Board  Family  Community  District  
 Pack # \_\_\_\_\_  Troop # \_\_\_\_\_  Crew # \_\_\_\_\_  Team # \_\_\_\_\_

Name \_\_\_\_\_  
 Company/Employer \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_  
 Signature \_\_\_\_\_ Date \_\_\_\_\_

**MY PLEDGE**  
 \$140 Supports one Scout  
 \$280 Supports two Scouts  
 \$560 Supports four Scouts  
 \$1,120 Supports a Patrol  
 Other \$ \_\_\_\_\_

Make your pledge online at [rainbowcouncil.org/support-scouting](http://rainbowcouncil.org/support-scouting)  
 For more information on the study <http://www.tuftsstudy.com>

**PLEASE BILL MY PLEDGE** (Please check one)  
 Automatically  
 Immediately  
 Monthly (through Dec)  
 Quarterly (4 times through Dec)

**I PREFER TO PAY NOW BY** (Please check one)  
 Cash \$ \_\_\_\_\_  
 Check # \_\_\_\_\_  
 Visa  MasterCard  Discover  CIRCLE ONE Credit Card  
 Card # \_\_\_\_\_  
 Expires \_\_\_\_\_ CVV \_\_\_\_\_  
 I am an Eagle Scout.  I would like to volunteer.

All gifts are tax deductible.  
**THANK YOU!**  
 Please detach and send with your donation to:  
 Boy Scouts of America, Rainbow Council  
 2600 North Westborough Road, Morris, IL 60450

**FRIENDS OF SCOUTING**  
 I appreciate what Scouting is doing and want to support Scouting in my community.

Print name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Unit: \_\_\_\_\_

Signature: \_\_\_\_\_

**PLEDGE AMOUNT**

<input type="checkbox"/> \$100 Supporter	<input type="checkbox"/> \$2,500 1st Class Sponsor
<input type="checkbox"/> \$150 On My Honor Supporter	<input type="checkbox"/> \$5,000 Star Sponsor
<input type="checkbox"/> \$250 Support One Scout One Year	<input type="checkbox"/> \$10,000 Life Sponsor
<input type="checkbox"/> \$500 Scout Supporter	<input type="checkbox"/> \$25,000 Eagle Sponsor
<input type="checkbox"/> \$1,000 Tenderfoot Sponsor	<input type="checkbox"/> Other: _____

**PAYMENT PREFERENCE**

Full Contribution attached  
 I would like my gift to be automatically renewed each year

Bill Me: Date: \_\_\_\_\_  
 Immediately  Quarterly  
 Semi-Annually  Monthly

**PAYMENT METHOD**

Cash \$ \_\_\_\_\_  
 Check # \_\_\_\_\_ Amount \$ \_\_\_\_\_  
 Credit Card \$ \_\_\_\_\_

Card #: \_\_\_\_\_  
 Expiration Date: \_\_\_\_\_  Visa  MC  
 My Employer makes matching gifts  
 Employer: \_\_\_\_\_

Please Return To:  
 Southeast Louisiana Council  
 PO Box 1146, Metairie, LA 70004  
 504-889-0388 | [www.bsas-lacouncil.org](http://www.bsas-lacouncil.org)

Prepared. For Life.™

Every week, millions of Scouts raise their hands and make a promise. It's not a pledge to an organization. It's a lifelong commitment to themselves, their families, and the community they share. Your financial investment, your time, and talents to help deliver this program to our youth are among the greatest gifts you can make. **Take a moment to invest in the leaders of tomorrow.**

Please consider being a Lifelong Donor by checking the box to have your gift renewed automatically each year.

**United Way**

Southeast Louisiana Council  
 4200 South I-10 Service Road West, Suite 101  
 Metairie, LA 70003  
 Ph: 504-889-0388 Fax: 504-889-1162  
[www.bsas-lacouncil.org](http://www.bsas-lacouncil.org)

Southeast Louisiana Council is a 501 (c) 3 non-profit organization.

SCOUTING  
BUILDS  
POSITIVE CHARACTER  
SINCE 1910

BOY SCOUTS OF AMERICA  
SOUTHEAST LOUISIANA COUNCIL

**2,000+** Scouts and non-Scouts aged 6-12 were measured in six key areas.

**EXPENSES**

Direct Support to Units	65%
Specific Assistance To Individuals	4%
Administrative Support	7%
Program Support	26%

**KEY FINDINGS:**

- The more time kids spend in Scouting, the better the outcomes in character development.
- Those who attend meetings regularly report higher outcomes virtually across the board when compared to Scouts with lower attendance.
- Scouts are more likely to embrace positive social values than non-Scouts.
- Scouts who are more engaged in the program report higher outcomes in nearly every category.

**INCOME**

Product Sales	10%
Camping & Activities	23%
Friends of Scouting	25%
United Way	11%
Special Events	12%
Other Income (Fundraising, Investments)	19%

**DOES SCOUTING WORK?**

Scouting was put to the test over a course of 3 years when Tufts University worked with the Boy Scouts to measure character attributes of both Scouts and non-Scouts. Funded by the John Templeton Foundation, nearly 1,800 Cub Scouts and nearly 400 non-Scouts under age 12 were measured using both interviews and survey data. The differences were striking in several areas:

- NO REFULNESS
- HELPFULNESS
- OBEDIENCE
- CHEERFULNESS
- KINDNESS
- TRUSTWORTHINESS

With fun and discovery at every turn, Scouting makes the most of right now. But what's more, it builds positive character and provides young people a foundation they can stand on to embrace opportunity, overcome obstacles, and make new discoveries.

**SCOUTING WORKS.**  
 For information about the Tufts University study findings and how Scouting builds positive character, please go to the council website, [www.bsas-lacouncil.org](http://www.bsas-lacouncil.org), and click on the link.

8.5 X 11 ANNUAL REPORT



8.5 X 14 ANNUAL REPORT



## 2017 ANNUAL REPORT

### Prepared. For Life.®

Be Prepared. A simple motto given to boys over a century ago by Scouting's founder, Robert Baden-Powell, has become a guiding principle for millions of Scouts around the world. It is woven throughout the fabric of our ideals and is at the core of our mission. Through Scouting, young people learn to be prepared for adventure, prepared to serve, and prepared to lead. They are prepared to overcome the obstacles they encounter along life's path. They are Prepared. For Life.

Being Prepared. For Life. This is more than having a well-stocked emergency kit and first aid skills. It is strength of character. It is determination. It is learning from the wisdom of those who have earned knowledge and ability. It is preparing Scouts to create positive change in their communities and our world, guided by volunteer mentors who teach and provide future generations the skills and grit to reach their full potential.

Locally, the Silicon Valley Monterey Bay Council is committed to providing young life skills, experiences, and self-confidence that will make them ready for whatever the future may hold. It is our mission to build the next generation of youth through exciting, adventurous, character-based programs that prepare them for adulthood.

In 2017, our council had an impactful year breaking ground on exciting capital projects, better serving our community, launching a new STEM based pilot program, and growing the number of scouting units that we serve.

**Jason Stein**  
SAC, Executive/CEO

**Jon Ball**  
Council President

**Dave Adamski**  
Council Commissioner

SILICON VALLEY MONTEREY BAY COUNCIL  
BOY SCOUTS OF AMERICA

SILICON VALLEY MONTEREY BAY COUNCIL  
SCOUTING PROGRAM

Silicon Valley Monterey Bay Council provides exciting Scouting programs for the youth in San Benito, San Clara, Santa Cruz and Monterey Counties. This includes these programs:

- CUB SCOUTS AGES 6-10**  
This exciting program for young boys provides a fun and educational program that will help them learn to be prepared for life.
- BOY SCOUTS AGES 11-17**  
This exciting program for young men provides a fun and educational program that will help them learn to be prepared for life.
- VENTURING AGES 14-20**  
Venturing is a program that helps young men and women learn to be prepared for life through outdoor activities and leadership training.
- EXPLORING AGES 14-20**  
Exploring is a program that helps young men and women learn to be prepared for life through outdoor activities and leadership training.

Learn more at [www.svmc.org](http://www.svmc.org)

## 2017 HIGHLIGHTS

The Silicon Valley Monterey Bay Council received recognition for overall excellence from the National Council, Boy Scouts of America, earning a Bronze level award in the Journey to Excellence recognition program.

### MEMBERSHIP

- Our council continues to make a monumental impact on our community, serving 13,031 youth in Scouting programs located in the four counties we serve, Santa Clara, Santa Cruz, San Benito and Monterey.
- The council grew the number of Scouting units it serves, serving 513 Cub Scout Packs, Boy Scout Troops, Venture Crews, Sea Scout Ships, Explorer Posts, Varsity Teams, and STEM Scout Labs.
- The council launched a new program, STEM Scouts, which offers families a new STEM based approach for their youth to learn Scouting values.

### PROGRAMS & ACTIVITIES

- More than 5,000 Scouts, parents and community members participated in Scout O' Rama, the largest display of Scouting in the Bay Area at History Park, San Jose in May.
- 1,192 Cub Scouts participated in a variety of activities at Day and Resident Camp programs throughout the summer.
- 3,711 Boy Scouts attended a week-long summer camp.
- Camp Hi-Sierra hosted 1,143 Scouts over six weeks of summer camp.
- The council broke ground on the construction of a new dining hall for Hi-Sierra.

### COMMUNITY SERVICE

- Scouts and leaders recorded 169,426 service hours.
- 644 community service projects were completed by Scouts.
- Scouts spent 2,646 hours doing coastal clean-up projects.

### FINANCIAL STEWARDSHIP

- The council successfully balanced the Operating Budget at the end of the year.
- Friends of Scouting, the annual giving campaign, raised \$1,005,263 from community associates, Scouting families, and volunteers, providing support for 3,307 youth in Scouting.
- Scouts sold \$1,075,260 in the popcorn fundraiser.
- Local businesses and corporations participated in six special events grossing \$831,323.

## 2017 FINANCIAL REPORT

### STATEMENT OF SUPPORT AND REVENUE

#### REVENUE

Project Sales	\$195,633
Other Revenue	\$227,231
Memorial Foundation	\$192,342
Special Events	\$831,323
Investment Income	\$202,271
Foundations	\$67,459
Friends of Scouting	\$1,005,263
Programs	\$1,069,078
Camping Revenue	\$657,480

#### EXPENSES

Programs	86%
Fundraising	13%
Administration	2%

Council Service Center (Main Office)  
670 W Julian, San Jose, CA 95128  
Phone: 408-638-8300 | [www.svmc.org](http://www.svmc.org)

Hayward Scout Shop (Satinas)  
919 North Main Street, Salinas CA 95306  
Phone: 831.287.2027 | [www.svmc.org](http://www.svmc.org)

[WWW.SVMC.ORG/ANNUALREPORT2017](http://WWW.SVMC.ORG/ANNUALREPORT2017)

## Scouting®

### is more than Merit Badges...

#### MAJOR GIVERS

(For generosity supporting Scouting's mission with gifts of \$1,000 or more)

- Boy Scouts of America
- Bruce Schneider
- Cecilia Matusz
- David Konopko
- Debra Weisberg
- Erica
- Easton Foundation
- ExxonMobil Refueling & Supply Company
- First Midwest Bank/Allios
- GM& Electric Company
- Harbour Contractors, Inc.
- Harbour Site Services, Co
- Harrison Site Services, Co
- Jan McWhey
- Lawrence K. Walsh
- Mark E. Strudman
- Mayer Roger Clair
- On Target Grounding
- Silver Creek Hospital
- Union Pacific Railroad Company
- Village of Bolinas/Brook
- Weight & Company

#### DONORS & COUNCIL LEADERSHIP CONTRIBUTOR

(For the invaluable support to Scouting's mission with gifts of \$100,000 or more)

United Way of Will County

#### PACESSETER MEMBER

(For abiding leadership for Scouting's mission with gifts of \$20,000 or more)

United Way of Grundy County, Illinois

#### DISTINGUISHED DONORS

(For supporting Scouting's mission with distinction through gifts of \$10,000)

Environmental Clearing Corporation

#### BENEFICATOR DONORS

For the wonderful commitment to Scouting's mission of \$5,000

United Way of Kanabeka & Woodstock Counties, Environmental Clearing Corporation

#### JAMES E. WEST FELLOWS

(Gifts of \$1,000 or more to the Rainbow Council Endowment Fund)

General Bechtel, President of Lance Corp  
Steven Henshaw, David Konopko, Peter March, Order of the Arrow

#### PROGRAM PARTNERS

(These organizations provided Scout specialty programs and discounts during 2017)

University of St. Francis, Brunswick Scout XL, Channahon Park District

#### EXECUTIVE BOARD

- David Konopko
- Brian Kuritz
- James Scott
- Robert Struba
- Daniel Spies
- James Spies
- Mark Soltan
- Ron Spauldam
- Mark Van Dyke
- David Weber
- Stephen Weber
- Graydon Wolcott

#### SPORTING CLAYS

- Cooper Service, Inc
- Environmental Clearing Corporation
- Environmental Clearing, Inc
- Harrison Site Services, Co
- Harbour Contractors, Inc
- Weaver Fundraising, LLC
- Davidson & Perry
- First Trust Bank of Illinois
- GM& Electric Company
- Harry O. Bond
- Northwest Comprehensive, Inc.
- Oliver Nazarene Company
- Riverside Medical Center



GREAT SALT LAKE COUNCIL, BSA  
PRESENTS

*27<sup>th</sup> Holiday Gala*  
**AND** *Silent Auction*

*Saturday, November 16, 2019*

SILENT AUCTION 5:30- 8:30PM  
DINNER AND LIVE AUCTION 7-9PM

*Salt Lake City Marriott Downtown*  
AT CITY CREEK  
75 S WEST TEMPLE, SLC, UT 84101

You're Invited

Holiday Auction

GREAT SALT LAKE COUNCIL  
BOY SCOUTS OF AMERICA

Great Salt Lake Council  
cordially invites you to attend our

Holiday Auction

Saturday, November 16, 2019  
Auction 5:30 to 8:30 PM  
Live Auction 7:00 to 9:00 PM

Salt Lake City Marriott Downtown at City Creek  
75 S West Temple  
Salt Lake City, Utah 84101

KINDLY REPLY  
BY OCTOBER 1, 2019

*27<sup>th</sup> Holiday Gala*  
**AND** *Silent Auction*

**SAVE the DATE**

*Saturday, November 16, 2019*

INVITATION TO FOLLOW

*27<sup>th</sup> Holiday Gala and Silent Auction*

**RSVP**

KINDLY REPLY BY OCTOBER 1, 2019

I will attend

I regretfully decline

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Boys Scouts of America  
Blue Ridge Mountains Council  
2131 Valley View Blvd., NW  
Roanoke, VA 24012

Boy Scouts of America  
Blue Ridge Mountains Council  
2131 Valley View Blvd., NW  
Roanoke, VA 24012

**YOU'RE INVITED**  
*Eagle Club Dinner*  
Thursday, February 15, 2018  
Hotel Roanoke & Conference Center



**GUEST SPEAKER**  
Eagle Scout Thomas D. Jones  
Retired Astronaut, Scientist

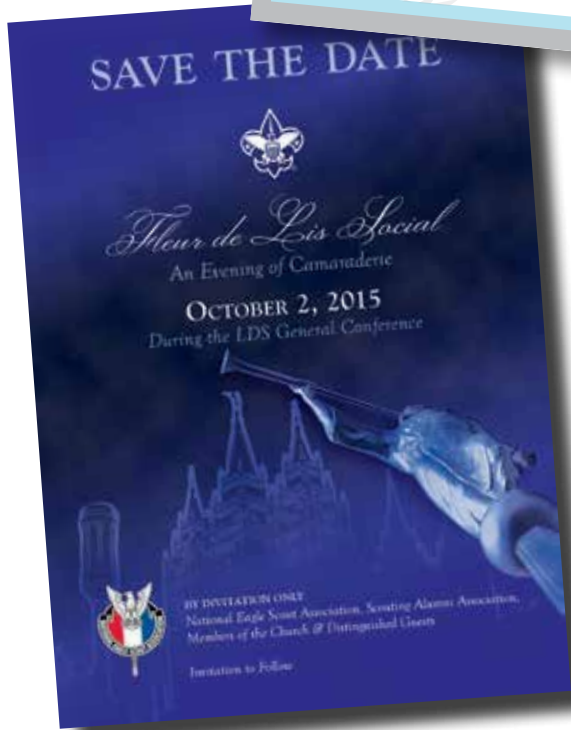
**2018 EAGLE CLUB FUNDRAISING & RECOGNITION DINNER**

Guest Speaker:  
Thomas D. Jones, PhD

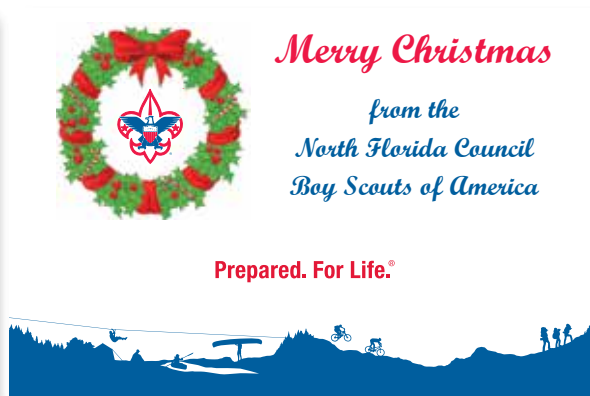
Dr. Jones is a retired astronaut, scientist and author. He received his Eagle Award in 1969 and was recognized in 2012 with the Distinguished Eagle Scout Award by the National Eagle Scout Association. Jones was born and raised in Maryland. He is a graduate of the United States Air Force Academy and received a doctorate in planetary science from the University of Arizona. Dr. Jones became an astronaut in 1991. In April 1994, he flew as a mission specialist on the space shuttle Endeavour and later that year served as payload commander on a second Endeavour flight. Jones flew twice more, once on the Columbia in 1996 and once on Atlantis in 2001. On his last flight, he and his crew delivered the U.S. Destiny Laboratory Module to the International Space Station. He completed three space walks totaling over 19 hours and logged over 1,270 hours in space.

Thursday, February 15, 2018 • 6:00 p.m. Reception • 6:45 p.m. Dinner  
Hotel Roanoke & Conference Center

Please R.S.V.P. your attendance by January 31<sup>st</sup> by contacting  
Helene Ferguson at [helenef@BSA-BRMC.org](mailto:helenef@BSA-BRMC.org) or 540-777-7970



HOLIDAY CARDS



HOLIDAY MAILERS



#1 Boy Scout Council in the South

Old Hickory Council, BSA  
6600 Sillas Creek Parkway  
Winston-Salem, NC 27106

Non-profit Org  
US Postage  
PAID  
Permit # 139  
Winston-Salem, NC

**To make your donation please complete both sides of this form and place it in the enclosed envelope.**

*Thank You for your Support!*

Yes, I want to help our youth learn the values and skills they need to become a responsible adult and good citizen.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City/State/Zip: \_\_\_\_\_ Date: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

I was a Scout.  
 Please have someone contact me about getting involved in Scouting.

I would like to include Scouting in my will.  
 Please tell me how donating stock or real estate to Scouting could lower my taxes and give me regular income for life.

My company has a matching gift program.





- Window Static Cling
- Stickers
- Magnets
- Drinkware
- Caps
- Pens and more

CUSTOM WINDOW CLINGS



DIE-CUT CUSTOM MAGNETS





### 11 PIECE BBQ TOOL SET

This barbecue tool set includes a spatula, BBQ fork, tongs, basting brush, 2 skewers, 4 corn cob holders and a 600-denier polyester carrying case. All tools made from professional grade steel with solid wood handles. Size: 7" h x 17" w x 1" d.

### 60" SPLASH OF COLOR GOLF UMBRELLA

This umbrella is made from Pongee material with an EVA foam handle. It has a manual open mechanism, a fiberglass frame and a single-colored panel with matching metal shaft.



### LEATHERETTE SLIM POWER BANK

This power bank features a 4000 mAh lithium-ion grade A non-recycled battery, blue LED indicator lights, a USB output and a micro USB input (cord included).



### TRAVEL BLANKET

This large 47" x 60" travel blanket is made of 100% polyester. Great for travel, it includes a polyester and mesh carrying bag with a zippered closure and carry handle.



### NATHAN GENUINE LEATHER REFILLABLE JOURNAL

Elegance meets versatility genuine leather Nathan journal with saddle-stitching on the edges. There is an interior slot for business cards, an adjustable color matching genuine leather pen loop, and 160 FSC lined 5 1/2" x 8 1/16" pages.



### POLY PICNIC COOLER BAG

Insulated picnic cooler bag with front pocket, zippered closure, spacious insulated zippered main compartment, front open pocket and easy-grip handles. Made of 600-denier polyester with heavy vinyl backing. Size: 13" x 11 1/2" x 7".

### DUAL BREEZE HANDS-FREE NECK FAN WITH MOOD LIGHT

This fan is a versatile portable cooling experience, easy to wear around back of neck for hands free use on-the-go or can stand on a desk or table. Both fan heads have 3 speeds and rotate 360 degrees. Add some fun with two light modes 7-Color changing or White that can be turned on or off independently of the fan. Runs up to 4 hours on a single charge depending on setting. Micro USB power cable and rechargeable 1200mAh battery included.



### ROUND SPEAKER

This wireless speaker features high-definition Bluetooth® 3.0 technology. Simply pair your handheld device to enjoy dynamic stereo sound. It features high-def sound with a built-in mic for easy, hands-free calling. It pairs from up to 30 feet away and comes with a 300 mAh lithium polymer battery. Approximate size: 2 1/4" x 2 1/4" diameter.



### TWO-TONE FOLDING CHAIR WITH CARRYING BAG

A day outside in the park can be made much more comfortable with this chair. People will love taking this to barbecues, the beach, or to spectate at school sporting events. It even has a mesh cup holder so they can easily place and retrieve their drink. And when they're all done, they can fold it up and put it in its bag for next time.



### DELUXE CAR SEAT ORGANIZER

The organizer attaches to the back of the car seat and features many pockets to hold your phone pens water bottles etc. It is made of durable 600D polyester material for long-lasting usage.



### PRO22 VACUUM TUMBLER

It features 22 oz. capacity, right or left handed ergonomic design, double-wall vacuum insulation, stainless steel construction and a push-in lid with easy-clean sliding tab. It's shaped to easily fit car cup holders. Size: 7.5"H x 2.75" diameter.



### ROADWAY HANDY MULTI TOOL

Includes: knife blade, bottle opener, scissors, standard screwdriver, screwdriver with wrench, seat belt cutter, and a window breaker. Plus a steady on or blinking light that zooms in and out and has a red light ring for emergency signaling.



### LEATHER-LOOK CASE OF STICKY NOTES WITH CALENDAR

With an overall size of 7" x 3 1/2", this handy desk accessory features a calendar, memo paper and sticky flags in three neon colors.



Want to see more? Call us about designing an art board with your council logo or camp name!  
CALL 800-693-4184 FOR MORE INFORMATION



Add your logo or theme artwork



Upper Back Arch & Lower Back Center Location



Left and Right Location

**ACT FAST!**  
In order to offer competitive pricing, production time varies from 8-10 weeks.  
\*Faster production times are available.

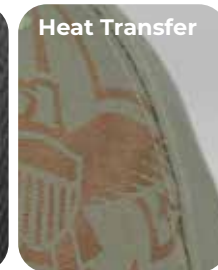


Sandwich Visor Location

Bill Location



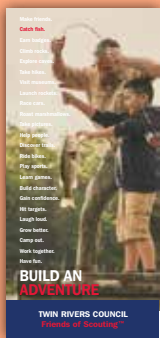
### Cap Design Techniques



Call us about custom designing your council's needs.  
**FOR MORE INFORMATION, CALL 800-693-4184**



FOS 164



FOS 162



FOS 161



FOS 160



FOS 159



FOS 158



FOS 157



FOS 156



FOS 155



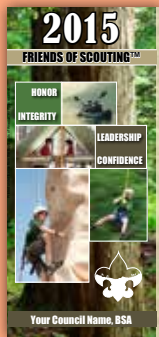
FOS 154



FOS 153



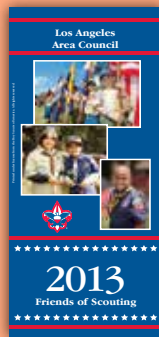
FOS 152



FOS 151



FOS 150



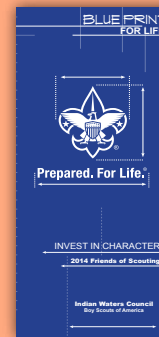
FOS 149



FOS 148



FOS 147



FOS 146



FOS 145



FOS 144